EnGenius

MUK

# Демонстрация установки и настройки решения EnGenius FIT

EnGenius

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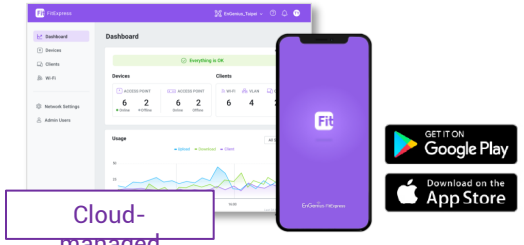
# Agenda

- Short introduction
- EnGenius Fit introduction
- FitController
- FitXpress
- Comparison
- Questions

## FitXpress




Cloud-managed

## FitController

On-premises

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**Operating Hours**
Monday - Friday (9:00am - 6:00pm)
Closed on Saturdays, Sundays & Public Holidays

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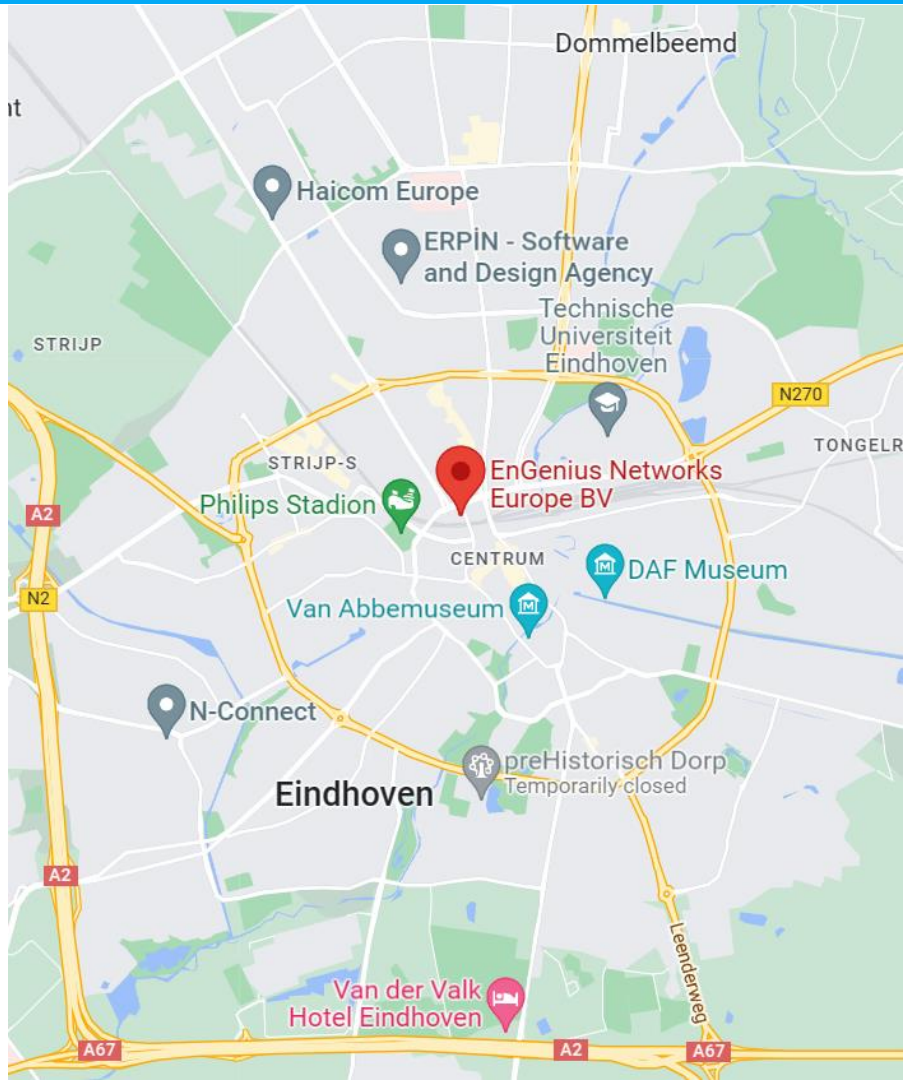


# EnGenius Fit

## Smart Networking for Small & Medium Business

V1.0

# Introducing EnGenius Fit Solution | 01

# What is EnGenius Fit?

**Network Solution Designed for Small & Medium Businesses**

- ✓ Reliable, secure and smart networking (Wi-Fi)
- ✓ Business-grade hardware but affordable price
- ✓ Meet the needs with flexible management options

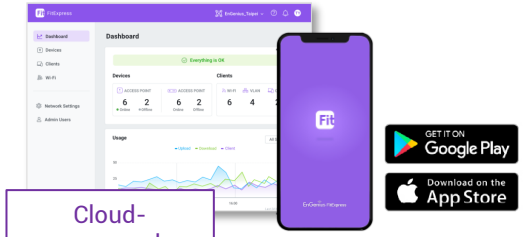
## HARDWARE

### Indoor/ Outdoor Wireless

### L2+ & PoE+ Switches

## MANAGEMENT PLANE

### FitXpress




Cloud-managed

### FitController

On-premises

**S&MB**

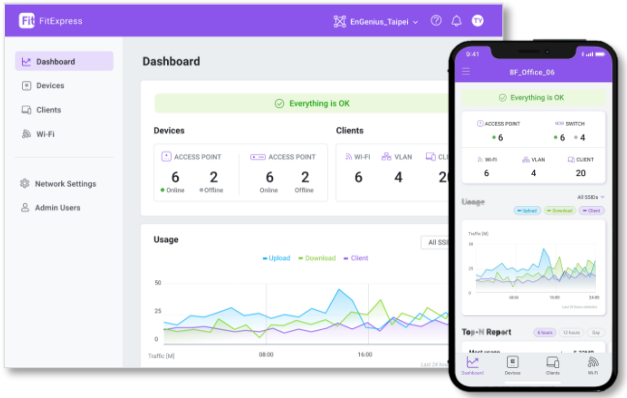
- With zero IT
- With multi-location

- Scalability demand
- Greater data autonomy

# Flexible Management Planes

## Meet the needs of small & medium businesses with flexible management options.

## FitXpress




GET IT ON Google Play

Download on the App Store

- **Cloud-based** platform
- Mobile app & Web with account
- Up to 30 devices
- Up to 8 networks
- Remote management made easy

**TARGET** Zero IT/ Multi-location

Highlights

**Easy to use**

**Manage on the go**

## FitController

- **On-premises** appliance
- Plug & play, no software required
- Up to 100 devices
- Up to 50 networks
- More enterprise-level features

**TARGET** VARs/Sis/Data Autonomy

Highlights

**Scalability**

**Enterprise features**

# Designed for Small & Medium Businesses

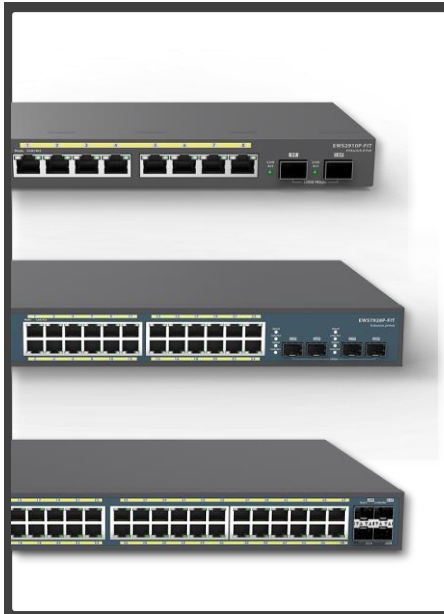
EnGenius Fit

**Small & Medium Business**

| | | |
|---|---|---|
| **BUSINESS PROFILE** | ✓ Zero or less IT<br>✓ Tiny size of branch location | ✓ Growing biz with scalability demand<br>✓ Greater data autonomy & privacy |
| **SOLUTION DEMAND** | ✓ Everything needs to be **easy**<br>Easy onboarding · Easy configuration<br>Easy monitoring · Easy troubleshoot | ✓ Future network expansion<br>✓ More enterprise-level features<br>✓ More historical network data |
| **NETWORK DEPLOYMENT** | ✓ Remote management for multi-location<br>✓ Up to 30 devices<br>✓ Manage on the go<br>✓ User delegation for management | ✓ Diverse deployment<br>✓ Up to 100 devices<br>✓ More networks with hierarchy |

# EnGenius Fit Hardware Family

## High-quality and business-class hardware at affordable prices



L2+ PoE+

**Network Switch**

Wi-Fi 6

**Indoor Wireless**

Wi-Fi 6

**Outdoor Wireless**

# Managing with **FitController** | 02

https://fitcon-demo.engenius.ai/

# Why FitController?

# FitController in Nutshell

On-Premises NMS platform for small & medium businesses with **scalability demand** and **greater data autonomy**.

**TARGET USER**

## Businesses with scalability demand

- Growing business for future network expansion
- More enterprise-level features for network complexity and diverse applications

## Businesses data autonomy requirement

- On-premises deployment for network management
- Diverse local deployment for multiple sub-managed domains

# Simple Installation with Optimized Performance

## Built-in Enterprise-grade NMS

### A network appliance with market-proven and professional NMS built-in

- ✓ **License-free** NMS
- ✓ Come with enterprise-level features for network management

## On-premises Management

### On-site deployment to manage your networks, keeping data local and secure

- ✓ All network data would be kept within the FitController
- ✓ Encrypted control packet between FitController and devices

## Custom Hardware

### Designed with custom hardware for optimized performance

- ✓ Specially built hardware for network management
- ✓ Scale management up to 100 devices

## Easy Installation

### Quick installation without complex preliminary settings

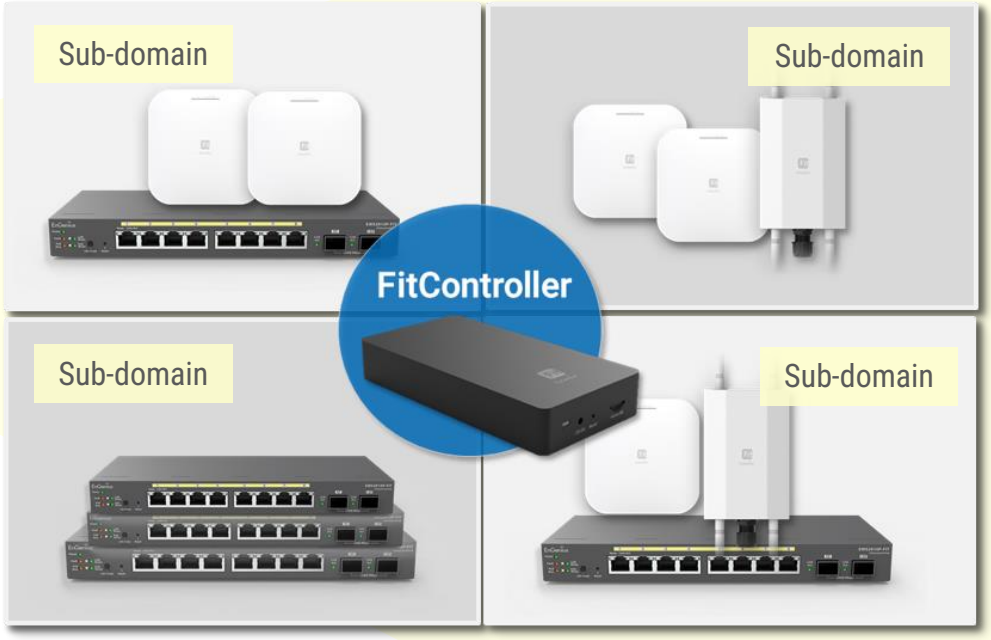
- ✓ Plug & play with PoE and without any server configurations
- ✓ Compact size with fanless design

# Scalability for Network Expansion

## Expand your network with more managed devices and sub-managed domains

### Manage up to **100** Devices

### Divide into up to **50** Networks



**Dual RJ45 Ports**
(PoE & Local Management)

**Compact Size**
(120x22x33 mm)

**Powerful Quad-Core CPU**

**Micro SD Slot**
(Extra Back-up)

# Manage All EnGenius Fit Hardware

FitController supports managing the EnGenius Fit hardware portfolio.

L2+ PoE+

**Network Switch**

Wi-Fi 6

**Indoor Wireless**

Wi-Fi 6

**Outdoor Wireless**

# **FitController** Feature Highlights

# Manage Your Network with Hierarchy View

Use a multi-layered group of networks to manage and monitor networks based on deployment locations or business setups.

Managed Site

(HV) 3rd Floor

(HV) 2nd Floor

Hierarchy view(HV) is a group of networks for network management.

R&D

Finance

Managed Networks

Sales Team

Marketing

Lobby

Managed Networks

# Multi-tenant Design with Roles and Privileges

**Assign different users with roles and privileges to manage your company's network to conform to management policy.**

Managed Site

Admin

**Organization-wide** privileges to manage all networks.

(HV) 3rd Floor

(HV) 2nd Floor

**Network-wide** users to manage specific network sites.

R&D

Finance

Viewer

Admin

Managed Networks

Sales Team

Marketing

Lobby

Admin

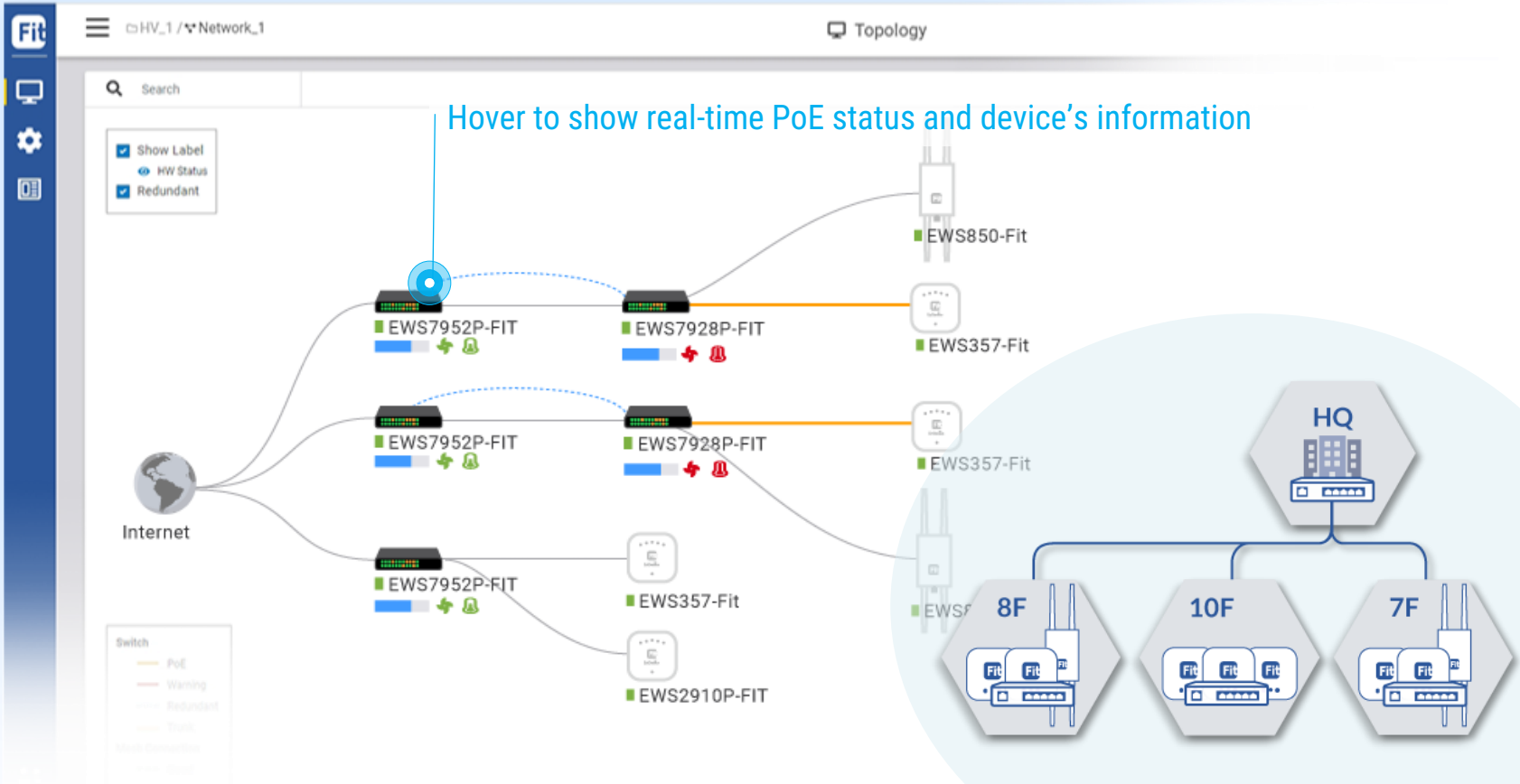
Viewer

Managed Networks

## Holistic assessments of real-time network health let you provide rapid responses to network issues.

# View Real Connections of Devices with Topology

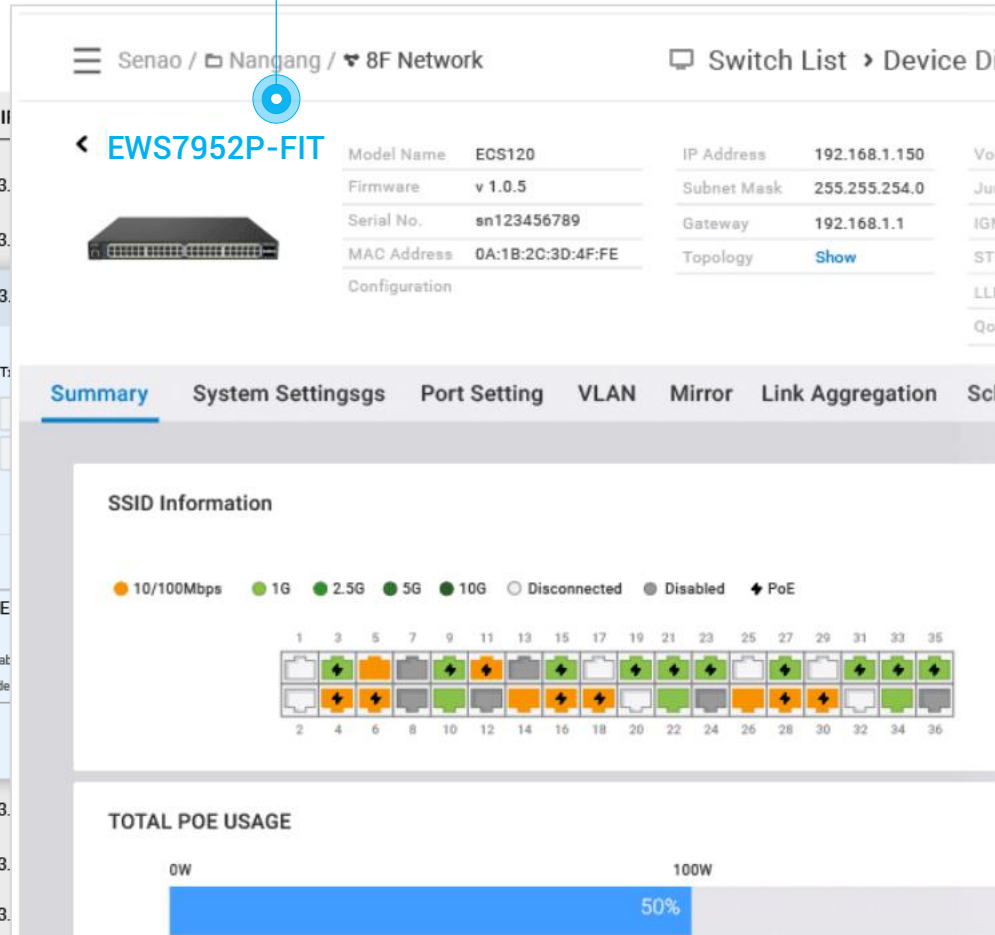
**The topology view displays all the devices managed by FitController and the relationships between devices.**



# Quick Access to Device Status and In-depth Info

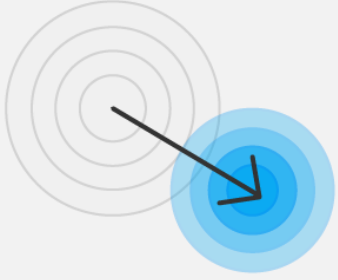
## Real-time quick view of AP

## Product detail page of Switch



## Providing business-class Wi-Fi networks to your clients without the security breach between clients

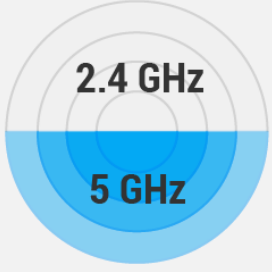
### Fast Roaming



→ Better User Experience

Clients can roam quickly from one AP to another without the need to re-authenticate to the RADIUS server.

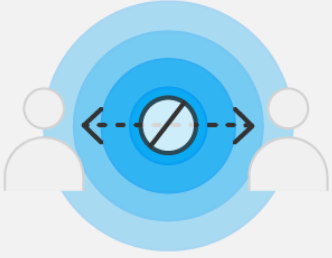
### Band Steering




→ Better Performance

Steer clients connecting to a wireless network to the best frequency band available and supported,

### L2 Isolation

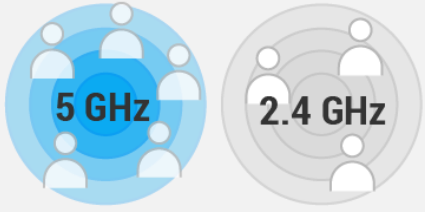


→ Better Client Security

Prevent wireless clients from communicating with one another within the same Layer-2 subnet.

## Ensure Wi-Fi Network quality during peak time and avoid specific clients occupying most of the bandwidth.

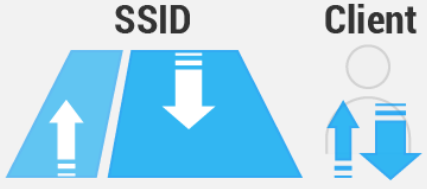
### Client Limit




→ Ensure Wi-Fi Quality

Limit the total amount of wireless clients that can access to Wi-Fi Network on a specific radio

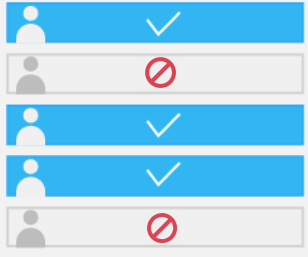
### Traffic Shaping




→ Ensure Wi-Fi Quality

Limit the amount of bandwidth that can be consumed on per SSID or per client basis

### Block & VIP List



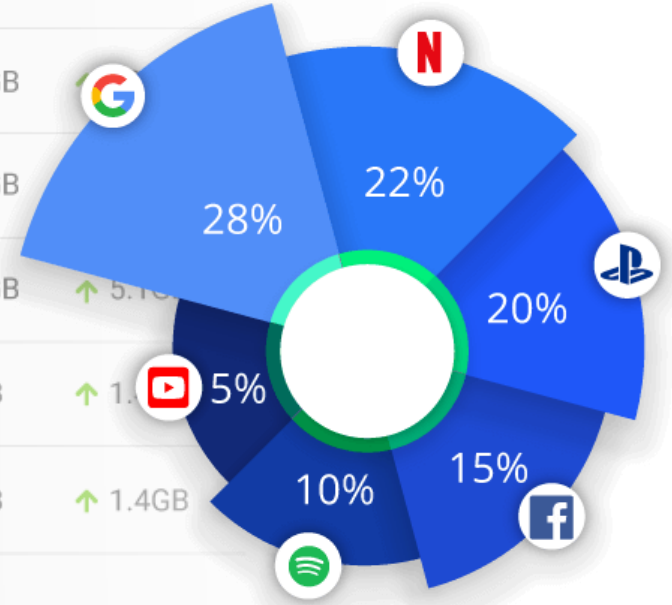
→ Better Network Security

Block suspicious clients from Wi-Fi network and allow VIP clients to bypass captive portal

## Know the most used network applications by clients and ranked by usage.

### Top Applications

| | | | | |
|---|---|---|---|---|
| Google | 28% | 45.1GB | ↓ 45.1GB | ↑ 20.24GB |
| Netflix | 22% | 22.3GB | ↓ 22.3GB | |
| PlayStation | 20% | 15.9GB | ↓ 15.9GB | |
| Facebook | 15% | 11.4GB | ↓ 11.4GB | |
| Spocify | 10% | 3.4GB | ↓ 3.4GB | |
| Youtube | 5% | 3.4GB | ↓ 3.4GB | ↑ 1.4GB |



# Managing with **FitXpress** 03

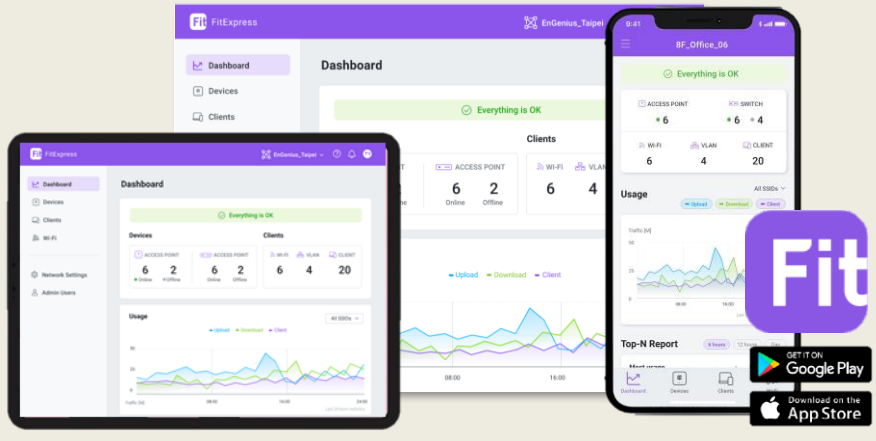
Download from Apple AppStore
and Google PlayStore

# Why FitXpress?

# FitXpress in Nutshell

## Network Management for small & medium businesses with little to no IT support and single or multiple sites.

EnGenius Fit **FitXpress**




Fit Hardware

**TARGET USER**

### Businesses with zero IT

- Easy-to-use/ simple onboarding
- Quick setup for reliable and secured Wi-Fi
- Quick and real-time view of managed network

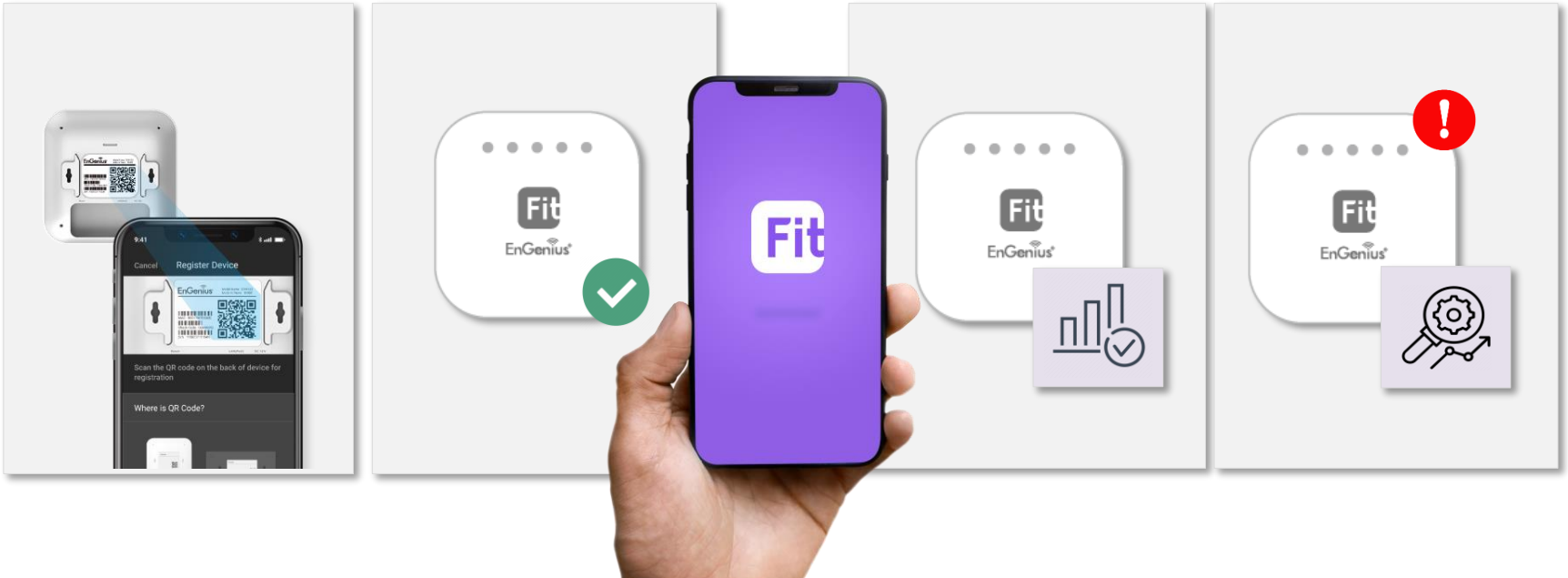
### Businesses with multiple locations

- Remote management in single interface
- Delegate users for network management
- Manage on the go made easy

FitXpress streamlines the entire network management process with a mobile app without any software installed and time-consuming setup.

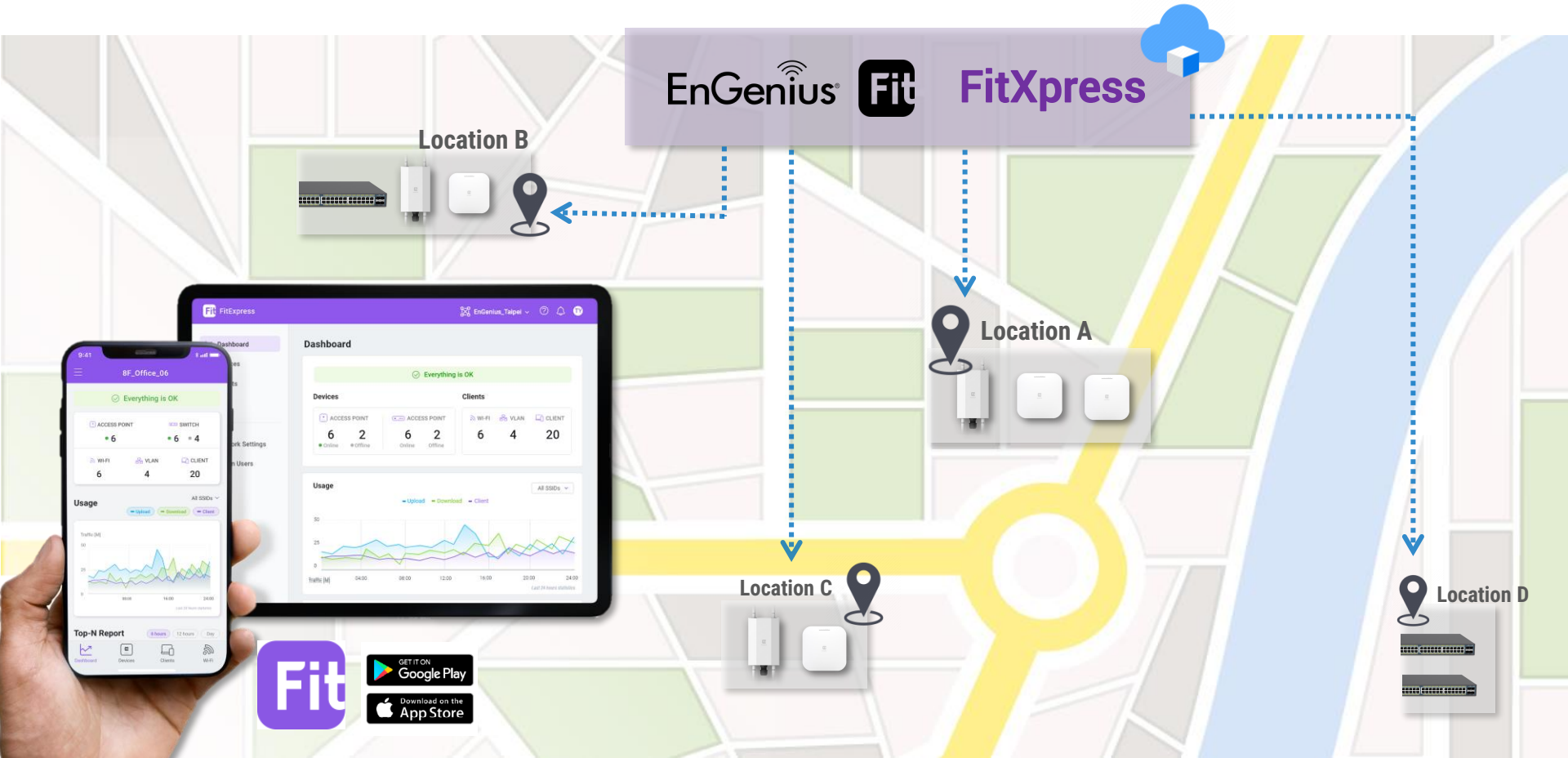
EnGenius Fit FitExpress

Deploy — Configure — Monitor — Troubleshoot



# Manage On The Go With Always-on Platform

Remotely manage your networks anywhere, anytime, with any devices.



# Manage All EnGenius Fit Hardware

## FitXpress supports managing the EnGenius Fit hardware portfolio.

L2+ PoE+

**Network Switch**

Wi-Fi 6

**Indoor Wireless**

Wi-Fi 6

**Outdoor Wireless**

# FitXpress Use Cases

# Use Case: As a Retail Shop Owner

## Small & medium businesses and retail with zero IT are looking for the simple and smart networking solution.

### I want to setup a secured Guest Wi-Fi separated from Staff network.

- ✓ Wi-Fi templates are available for Guest and Staff usage.
- ✓ Set up guest Wi-Fi with predefined template options in a few steps.

### I want to promote my store FB page to in-store customers.

- ✓ Enable Facebook Wi-Fi for your in-store guest network.
- ✓ Users need to check in your FB page before accessing Internet

### I worry about in-store customers using most of the Internet bandwidth.

- ✓ You can set up a bandwidth limit policy for the guest Wi-Fi network or on per client basis.

### I want to block Internet access for suspicious clients.

- ✓ You can block the client for whole or specific Wi-Fi networks whenever a suspicious client is found.

FitXpress

# Use Case: As a Business Owner With Branch Offices

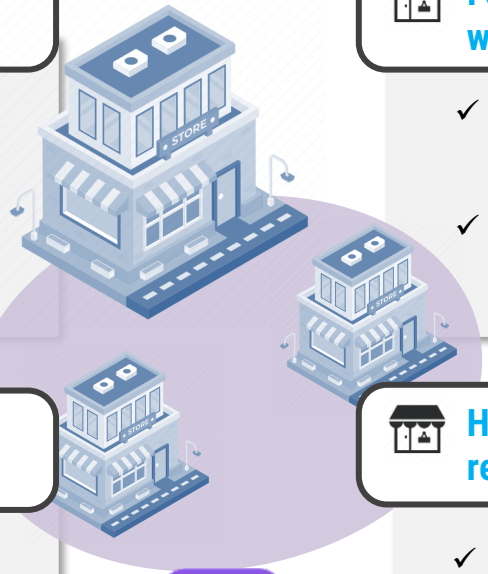
## Small & medium businesses with multiple locations require efficient way for network management.

### How can I manage my branch office networks more efficiently?

- ✓ Set up multiple networks and managed devices for different branch offices.
- ✓ Manage multiple networks by the same user account and from a single interface.

### I don't have time for on-site support when a problem occurred.

- ✓ Remote management made it easy to save time being on-site for support.
- ✓ Manage and monitor your networks anytime, anywhere on the go.




### Can I have someone manage remote networks for me?

- ✓ Set up different admins with privileges to manage multiple remote sites.
- ✓ Manage admin user list for multiple networks from the single interface.

### How could I know any devices from remote site got offline?

- ✓ Get notified by mobile app or email whenever a device goes offline.
- ✓ Locate the device that went offline and see recommendation actions.

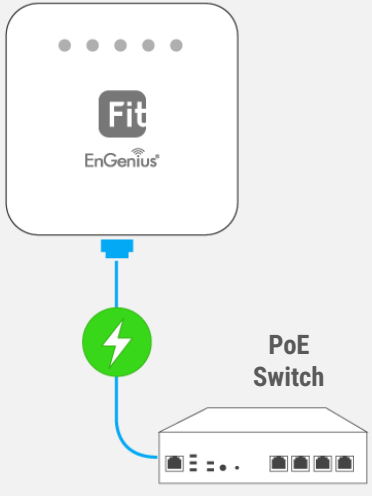
FitXpress

# **FitXpress** Feature Highlights

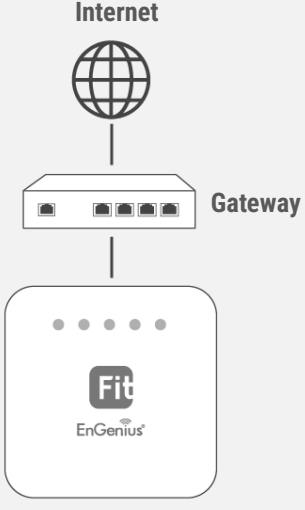
# Simple 3-step Device Onboarding

Get your network ready and all set with the 3-step device onboarding process.

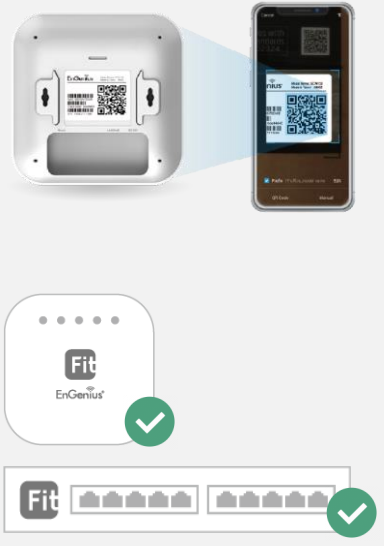
## Step-1
### Powering the Device




## Step-2
### Connecting Ethernet




## Step-3
### Scan to Get Onboard



# Easy Wi-Fi Network Setup with Flexibility

## Separate Wi-Fi networks for guests and employees in minutes with predefined security and authentication profiles.

### Wi-Fi Usage - STAFF

**Open Wi-Fi**

Access Wi-Fi network without any password

**Password**

Connect Wi-Fi network with password

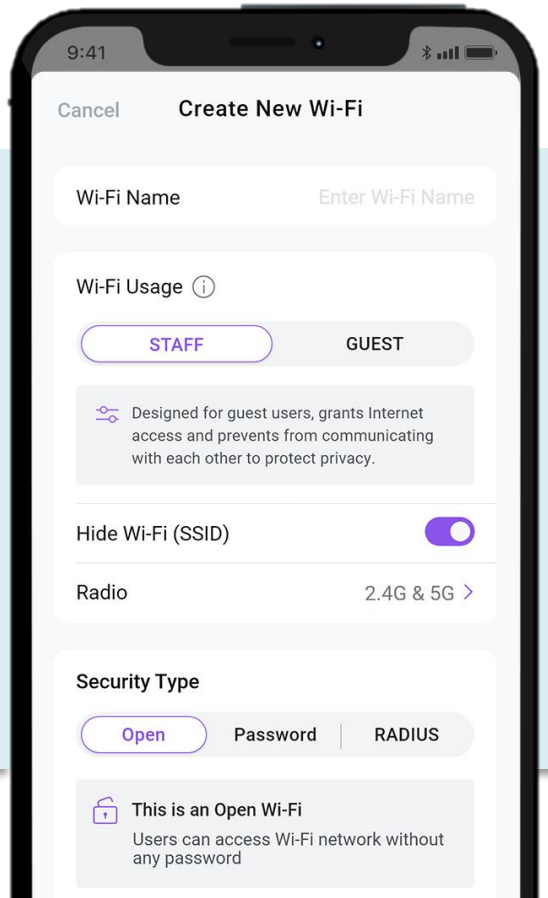
**WPA2/3 Enterprise**

**RADIUS**

Verify user identity when connecting to a Wi-Fi network

**Portal**

Require authentication in Captive Portal before accessing the network




### Wi-Fi Usage - GUEST

**Open Wi-Fi**

Access Wi-Fi network without any password

**Password**

Connect Wi-Fi network with password

**WPA2 Personal**

**Portal**

Required to see a web page when accessing a Wi-Fi network

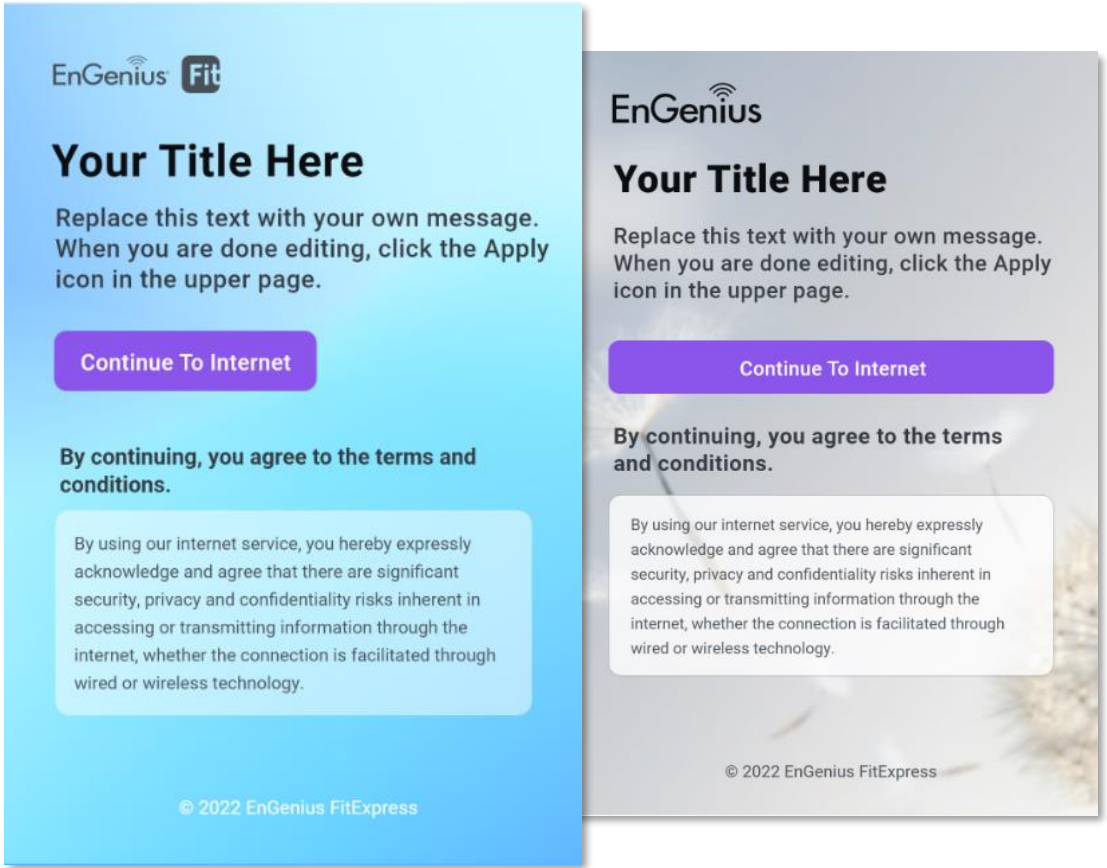
**FB Wi-Fi**

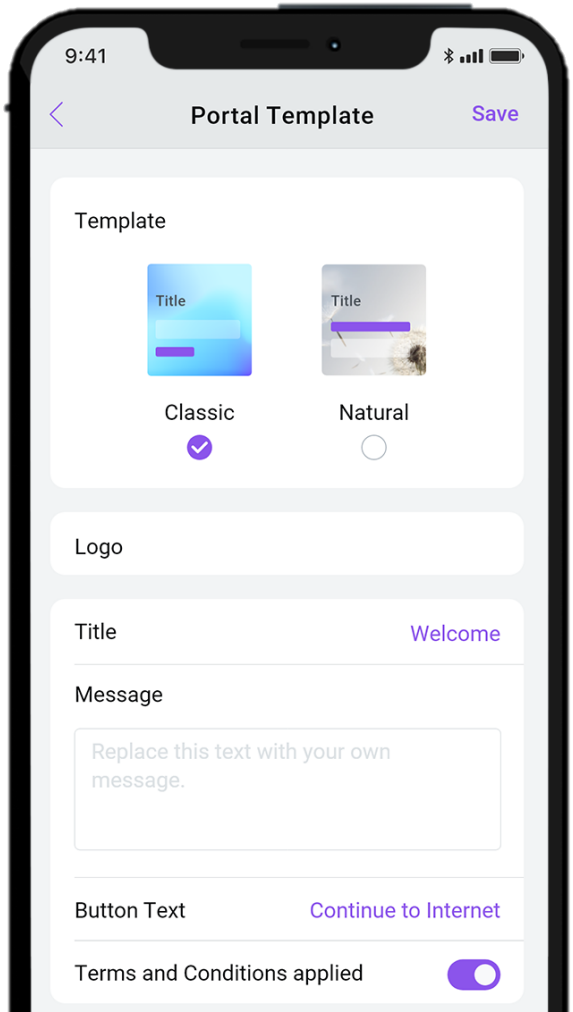
Required to check in the FB page before accessing a Wi-Fi network

**Guests cannot communicate with each other**

# Simple Captive Portal Deployment

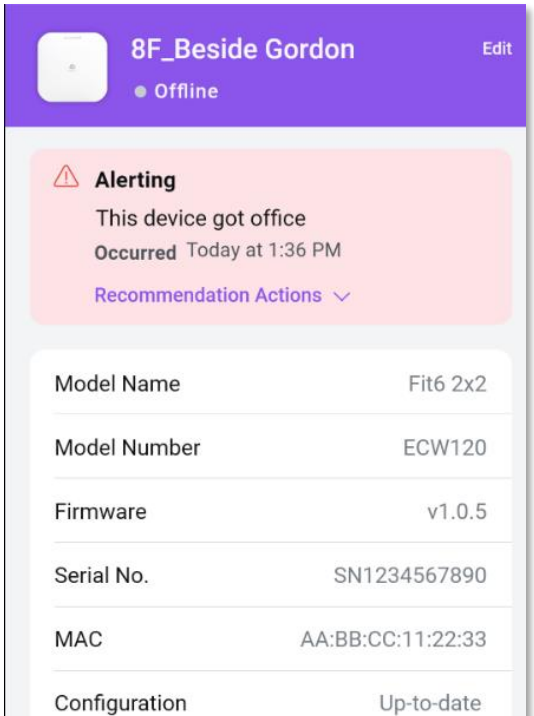
## Customize different Captive Portals for Wi-Fi networks to authenticate users before accessing the Internet.`

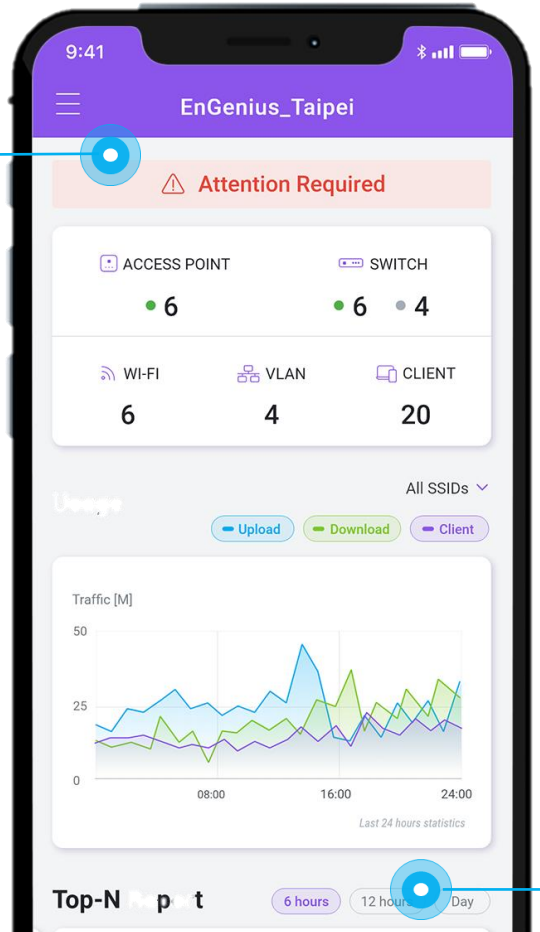


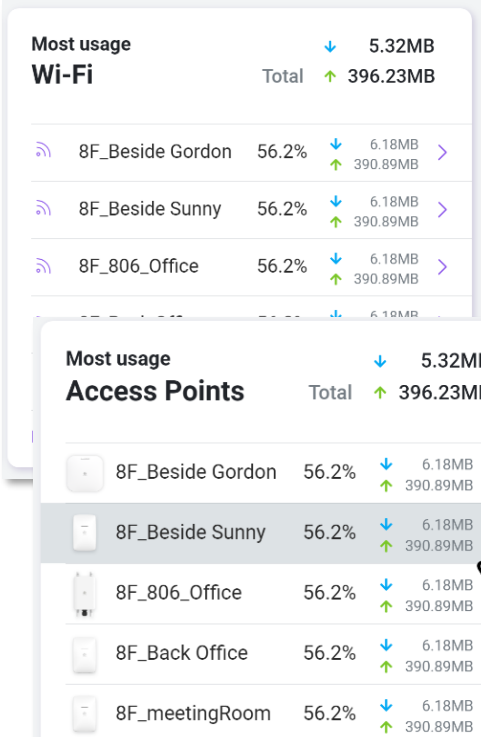
## Grasp network's real-time device and traffic information and get alerted when a problem occurs.

**Locate the device with alerts and take action accordingly.**



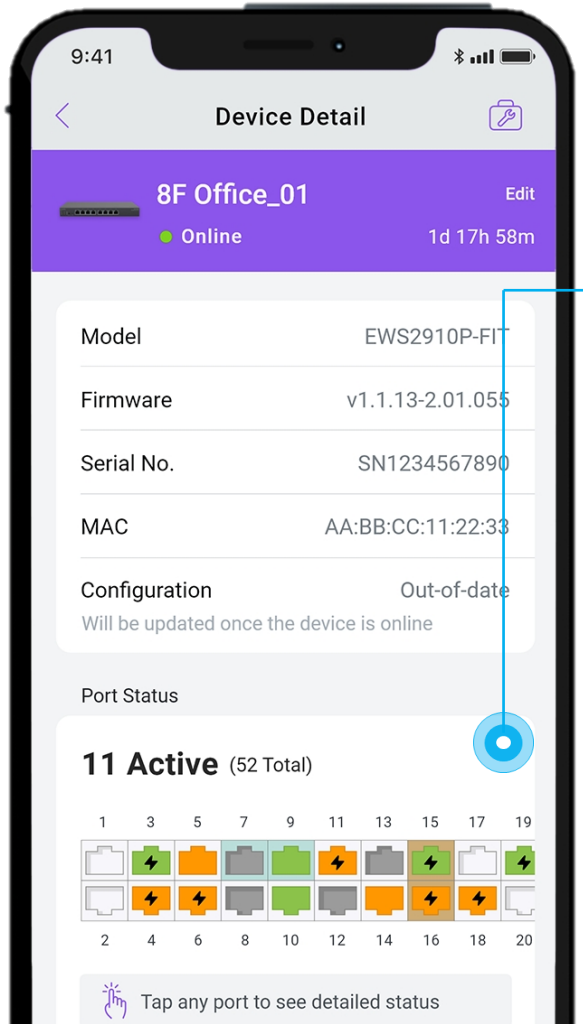




**Find the most usage AP and Wi-Fi Network**

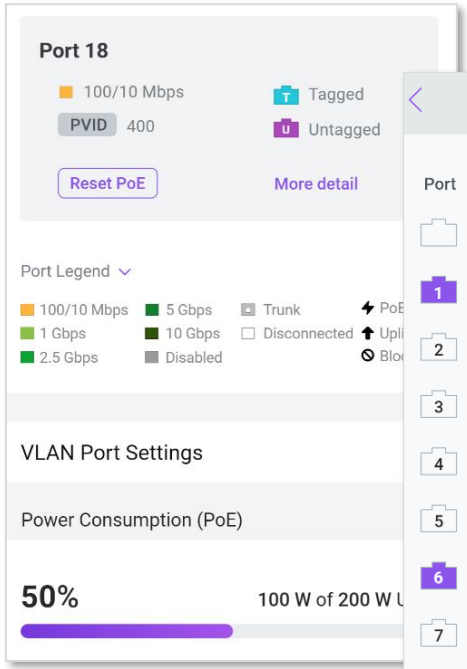


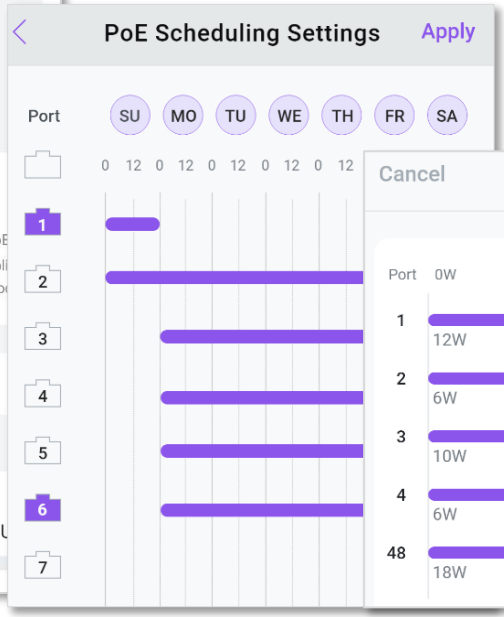
# Simple Device Management with in-depth Information

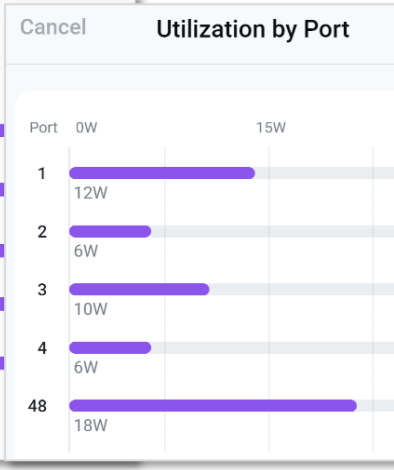
## Get a quick view of a particular device with comprehensive info, and drill into the device detail if needed.




### Real-time Switch Port Status & PoE Information

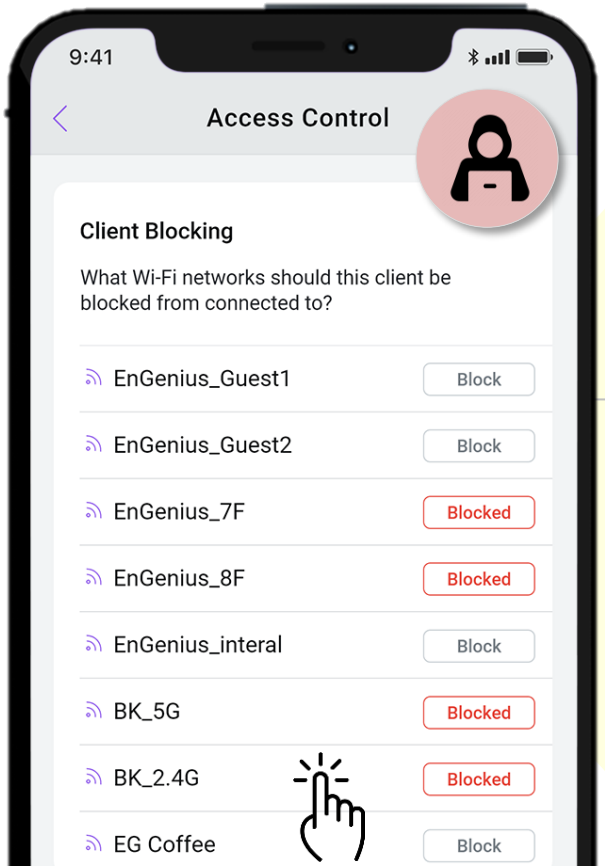


# Secure Your Wi-Fi with Client Access Control

## Block suspicious wireless clients for the whole network or specific Wi-Fi with a few clicks



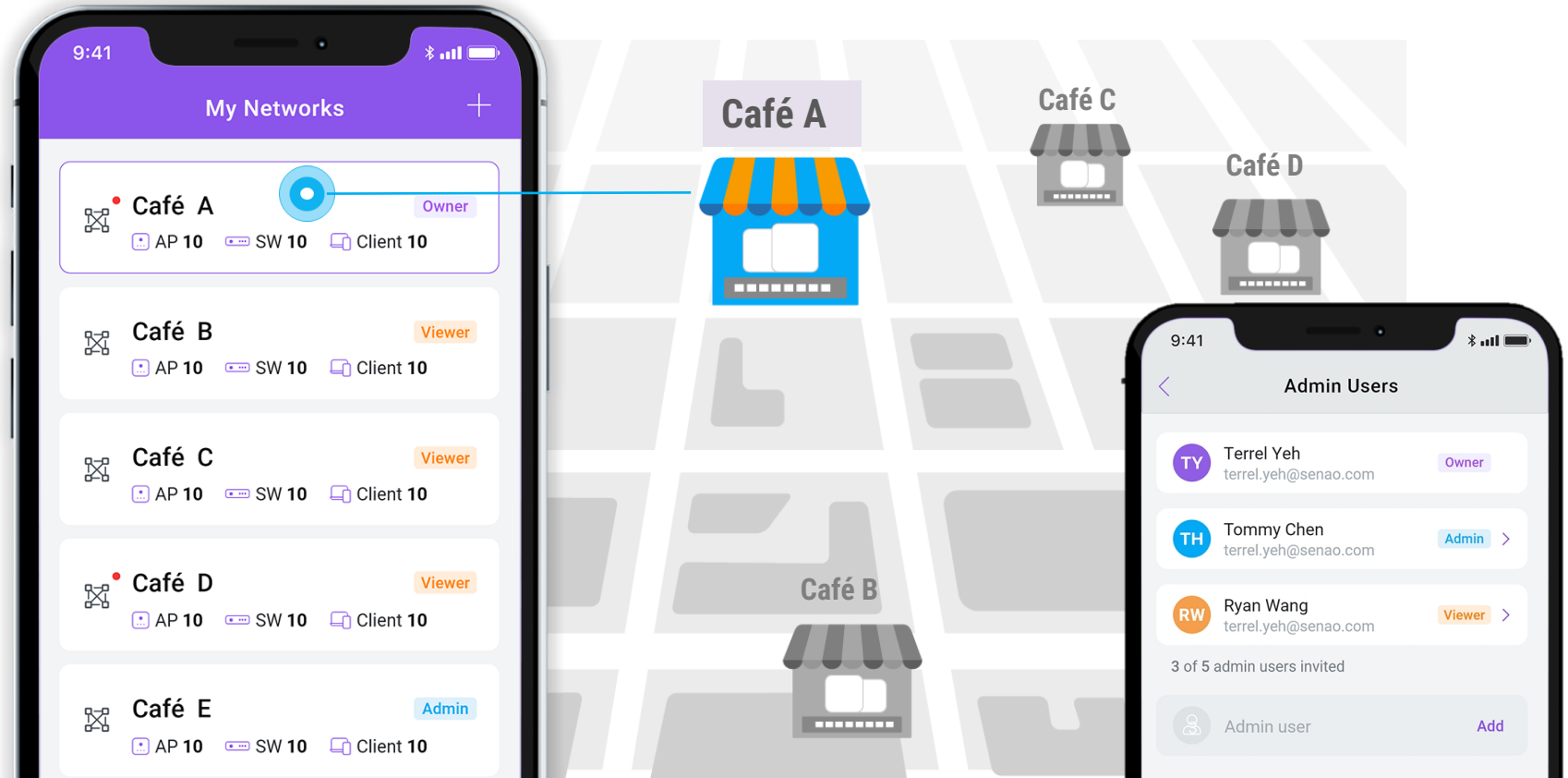

### Network-wide Access Control

### SSID-wide Access Control (Block list)

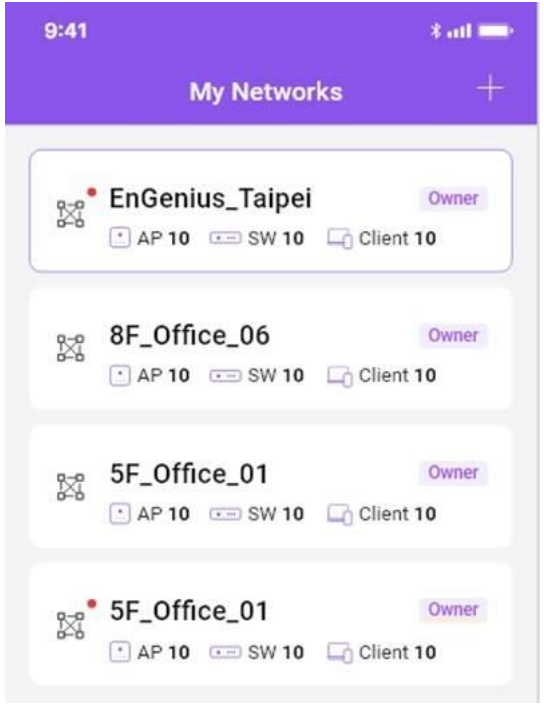
SSID 1 | SSID 2 | SSID 3 | SSID 4 | SSID .. | SSID 8

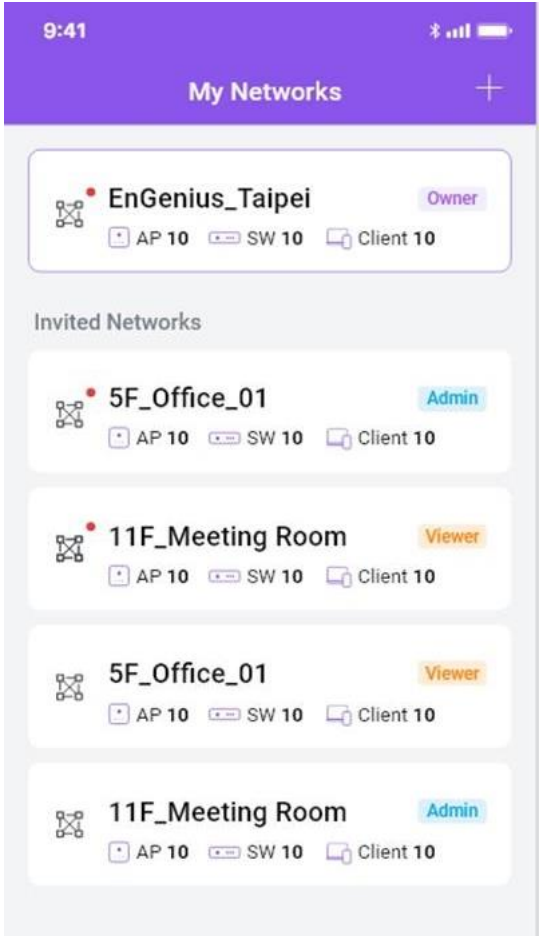
# User Delegation for Multi-locations Management

## Manage multiple networks from a single interface and delegate users with privileges for network management.



# FitXpress maximums




Maximums supported with FitXpress (app):

- 5 networks per owner account
- 5 admins per network: Owner and 4 invited
- Unlimited invited networks
- 30 devices per owner account

# Handy Troubleshooting Tools

A bunch of visualized diagnostic tools is in place whenever a device is found problematic.

## Real-time Device Meter

CPU Usage

29%

Memory

29%

## Port Activity

1 3 5 7 9 11 13 15 17

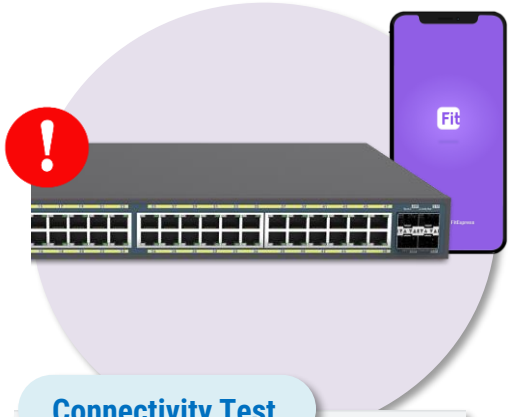
2 4 6 8 10 12 14 16 18

Disconnected Disabled

Test

Last Updated 2021/12/05

| Port | 1 - 2 | 3 - 4 | 5 - 6 | 7 - 8 |
|---|---|---|---|---|
| 1 | ✓ | ✓ | ✓ | ✓ |
| 3 | ✓ | ✓ | ✓ | ✓ |



## Connectivity Test

Ping Add

Google 2.29 ms

Facebook 2.14 ms

Twitter 141.00 ms

## Clients on Switch

Refresh

| Port | MAC Address | VLAN |
|---|---|---|
| 1 | 00:02:6F:00:00:01 | 8 |
| 1 | 00:02:6F:00:00:01 | 28 |
| 1 | 00:02:6F:00:00:01 | 32 |
| 1 | 00:02:6F:00:00:01 | 99 |
| | | 13 |
| | | 26 |

## Cable Diagnostic

1 3 5 7 9 11 13 15 17

2 4 6 8 10 12 14 16 18

Port Legend

100/10 Mbps 5 Gbps Trunk PoE

1 Gbps 10 Gbps Disconnected Uplink

2.5 Gbps Disabled Blocked

Port 1

↓ 1.68K ↑ 18.31K

# FitXpress roll-out

Moto G (5S) Plus

86% 15:01

EnGenius Fit

Email

Password

Remember me Forgot password?

Log in

Don't have an account yet? Create account

or

Facebook Google

Terms of Use Privacy Policy

Moto G (5S) Plus

86% 15:01

My Networks

No Networks Created

There is no FitXpress Network created for this account. You need at least one Network ready to manage your FitXpress devices.

Set Up a New Network

Moto G (5S) Plus

86% 15:01

Cancel Set Up a New Network

The Network is the configuration scope and consists of a group of devices. It must include at least one device.

NEXT

Moto G (5S) Plus

86% 15:02

## Register Device

FitXpress AP

Power on the device and connect to the DHCP-enabled network environment

Make sure the device can reach the Internet.

Add Device

Moto G (5S) Plus

87% 15:02

## Register Device

FitXpress AP

Allow **FitXpress** to take pictures and record video?

Don't ask again

DENY ALLOW

environment

Make sure the device can reach the Internet.

Add Device

Moto G (5S) Plus

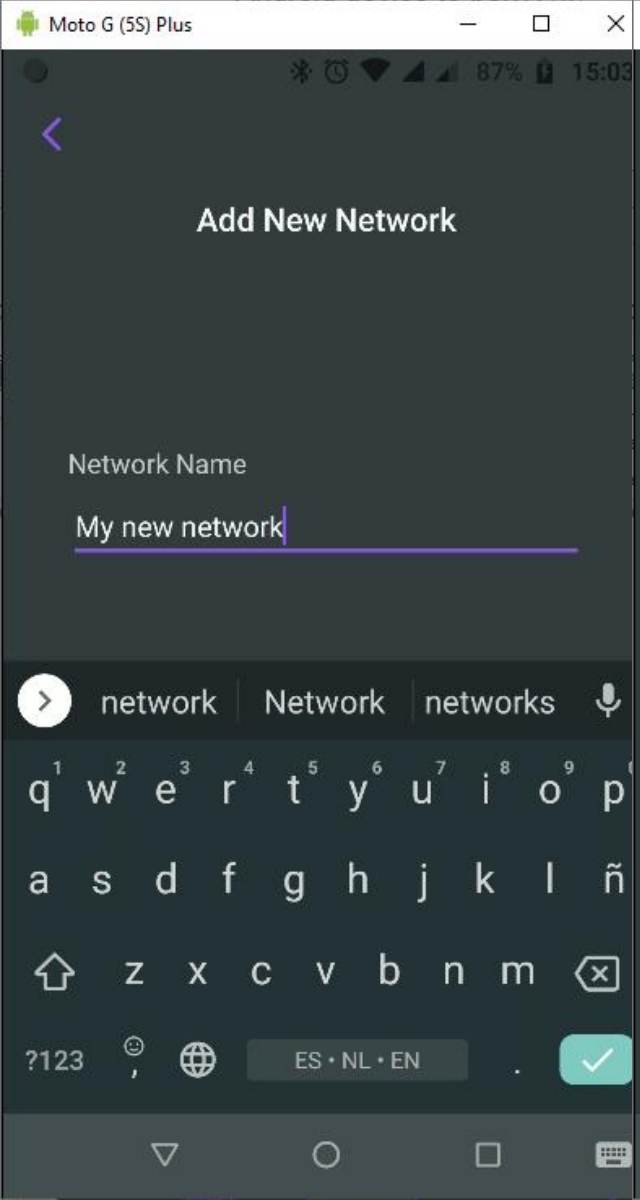
87% 15:02

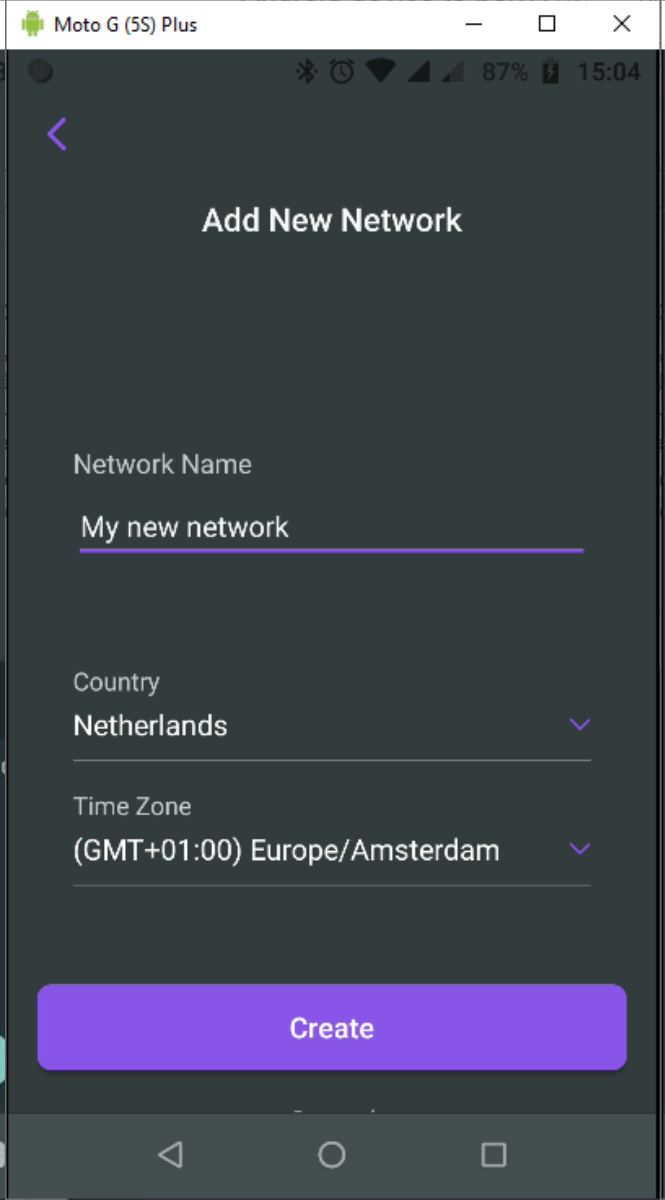
## Device Information

| | |
|---|---|
| Type | AP |
| Model | EWS850-FIT |
| MAC Address | 88:DC:97: |
| Serial No. | 2280 |

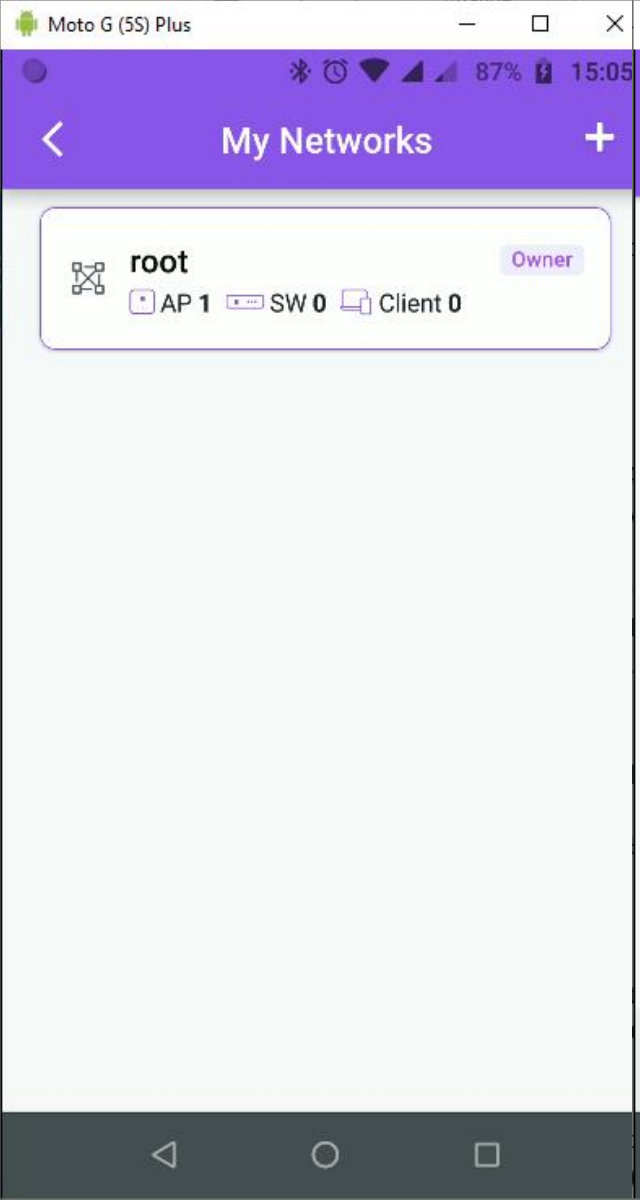
Name Your Device

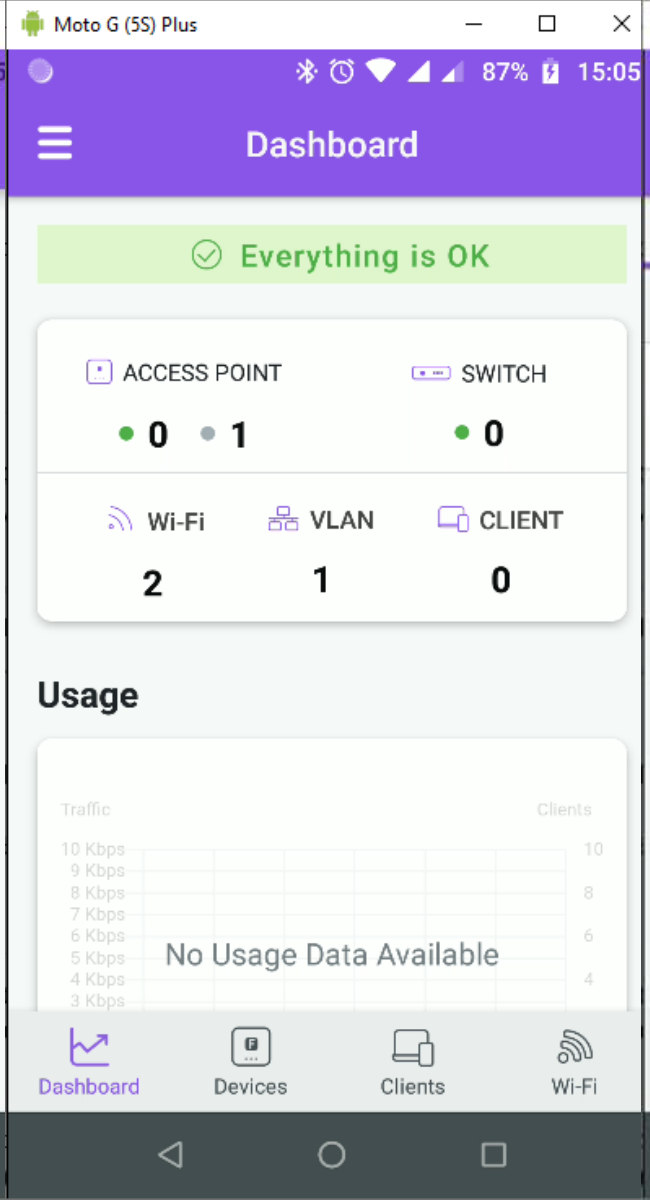
EWS850-FIT

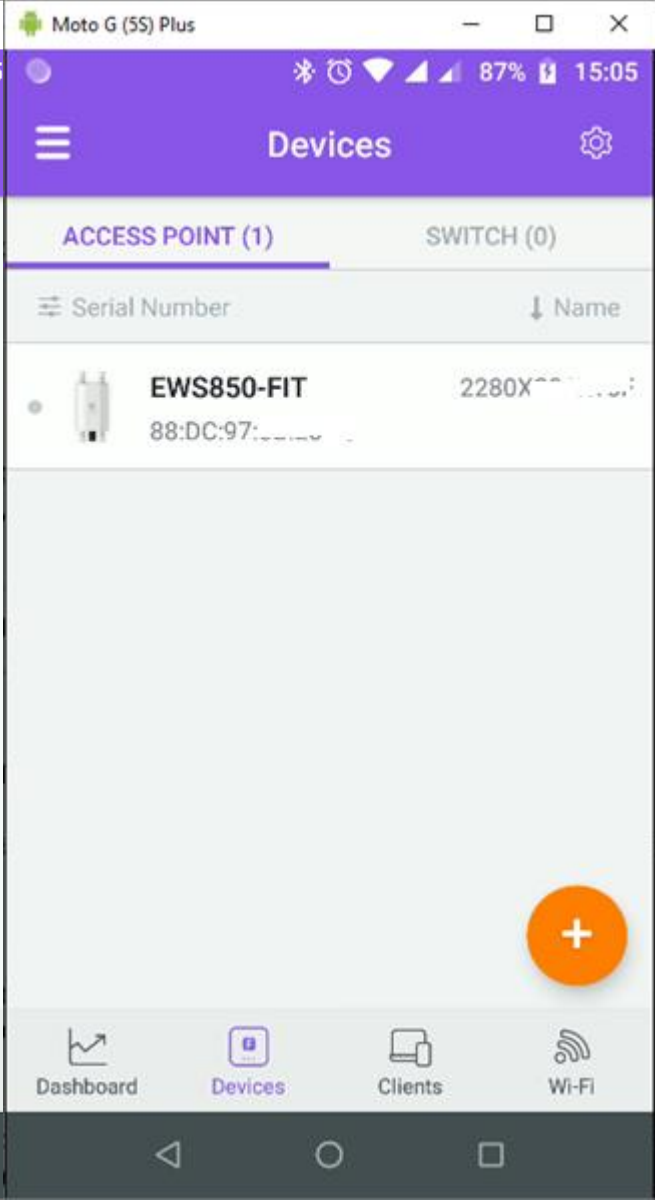

Moto G (5S) Plus
87% 15:03
Add New Network
Network Name
My new network
network
Network
networks
?123
ES • NL • EN


Moto G (5S) Plus
87% 15:04
Add New Network
Network Name
My new network
Country
Netherlands
Time Zone
(GMT+01:00) Europe/Amsterdam
Create

Moto G (5S) Plus
87% 15:04
Your Network is Ready
WHAT's NEXT?
The newly added device might take 5–8 minutes to upgrade new firmware when it first connects to the FitXpress platform
After the firmware upgrade, your FitXpress device(s) will be ready to be managed when the PWR LED is Solid On
Manage the Network


Moto G (5S) Plus
87% 15:05
My Networks
root
Owner
AP 1 SW 0 Client 0


Moto G (5S) Plus
87% 15:05
Dashboard
Everything is OK
ACCESS POINT
0 1
SWITCH
0
Wi-Fi
2
VLAN
1
CLIENT
0
Usage
Traffic
Clients
10 Kbps
9 Kbps
8 Kbps
7 Kbps
6 Kbps
5 Kbps
4 Kbps
3 Kbps
10
8
6
4
No Usage Data Available
Dashboard
Devices
Clients
Wi-Fi


Moto G (5S) Plus
87% 15:05
Devices
ACCESS POINT (1)
SWITCH (0)
Serial Number
Name
EWS850-FIT
2280X
88:DC:97:
Dashboard
Devices
Clients
Wi-Fi

Moto G (5S) Plus

87% 15:06

## Register Device

FitXpress AP

Power on the device and connect to the DHCP-enabled network environment

Make sure the device can reach the Internet.

Add Device

Moto G (5S) Plus

Cancel

## Add New Device

Scan the QR code on the back of device for registration

Where is QR Code?

Moto G (5S) Plus

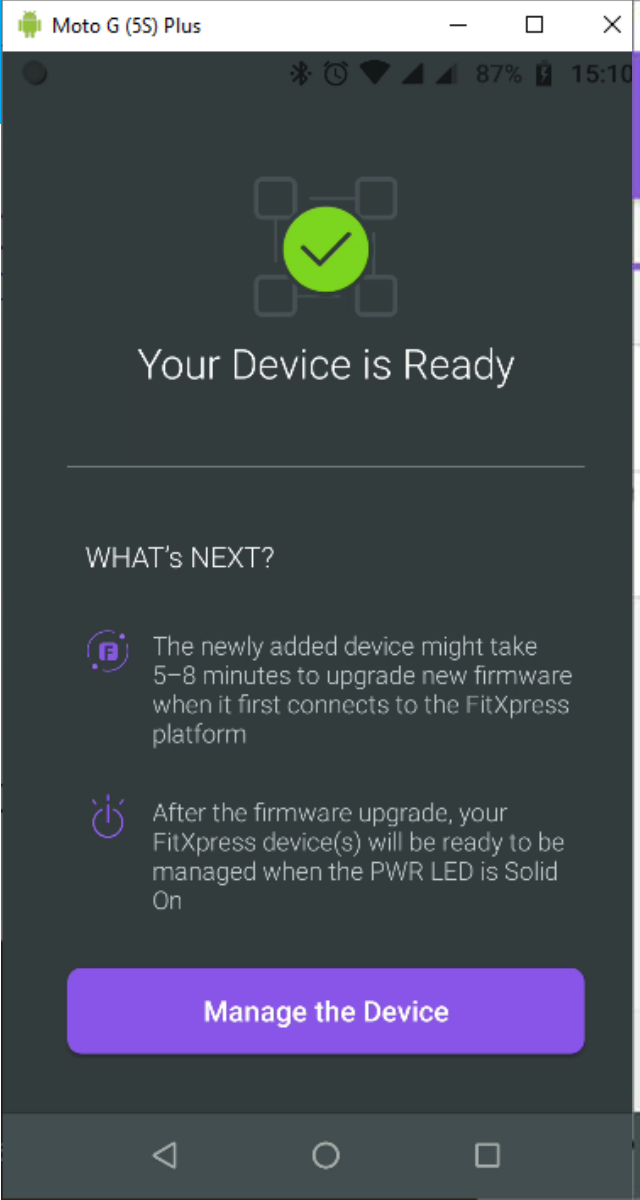
87% 15:10

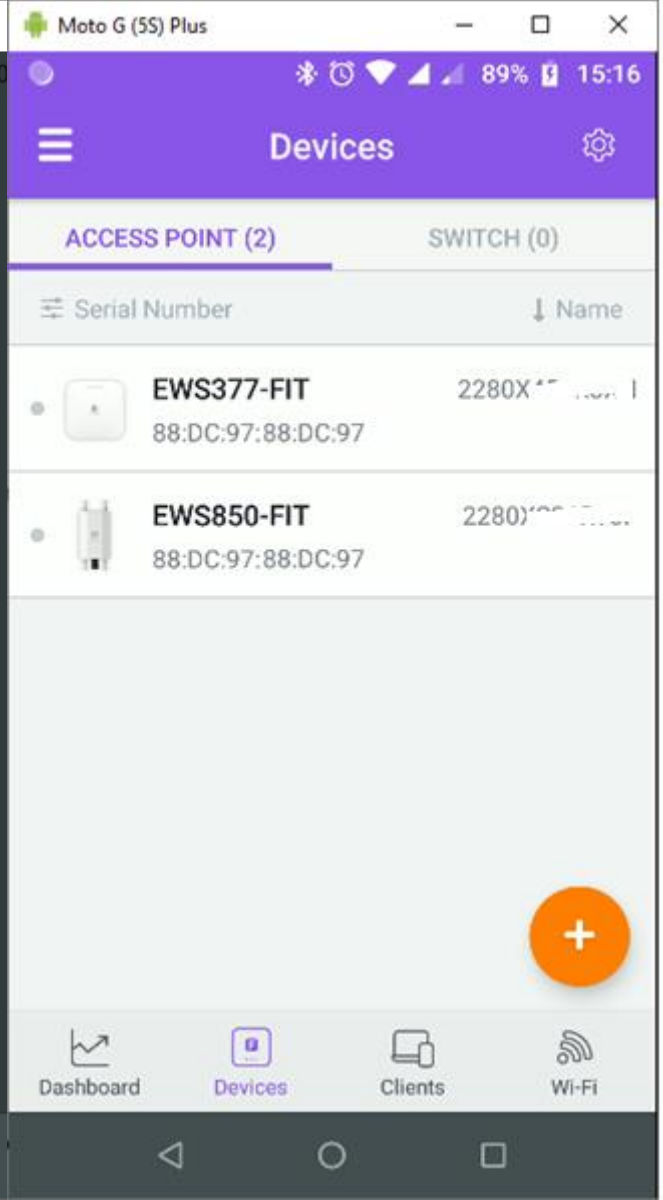
## Device Information

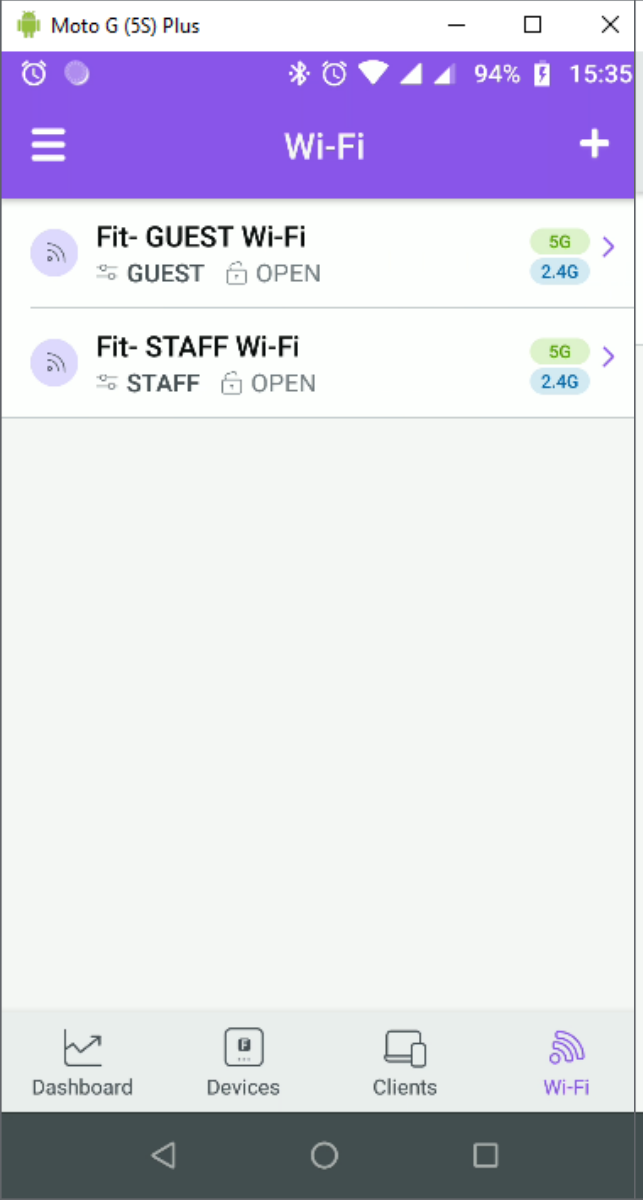
| | |
|---|---|
| Type | AP |
| Model | EWS377-FIT |
| MAC Address | 88:DC:97:0[illegible] |
| Serial No. | 2280X[illegible] |

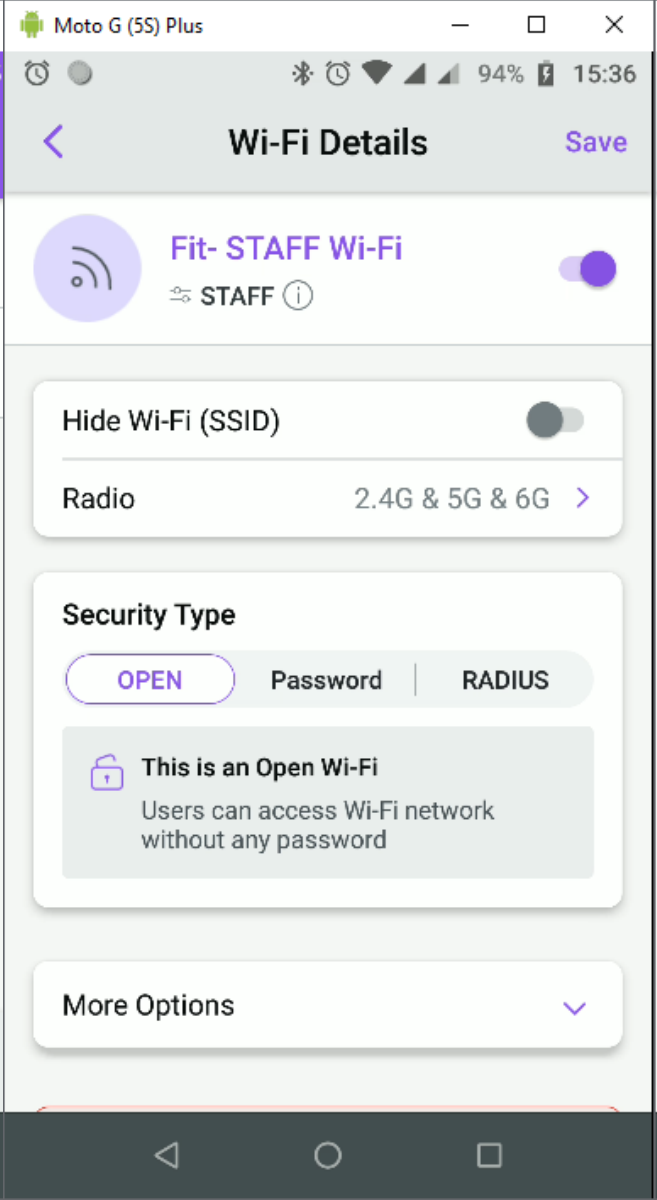
Name Your Device

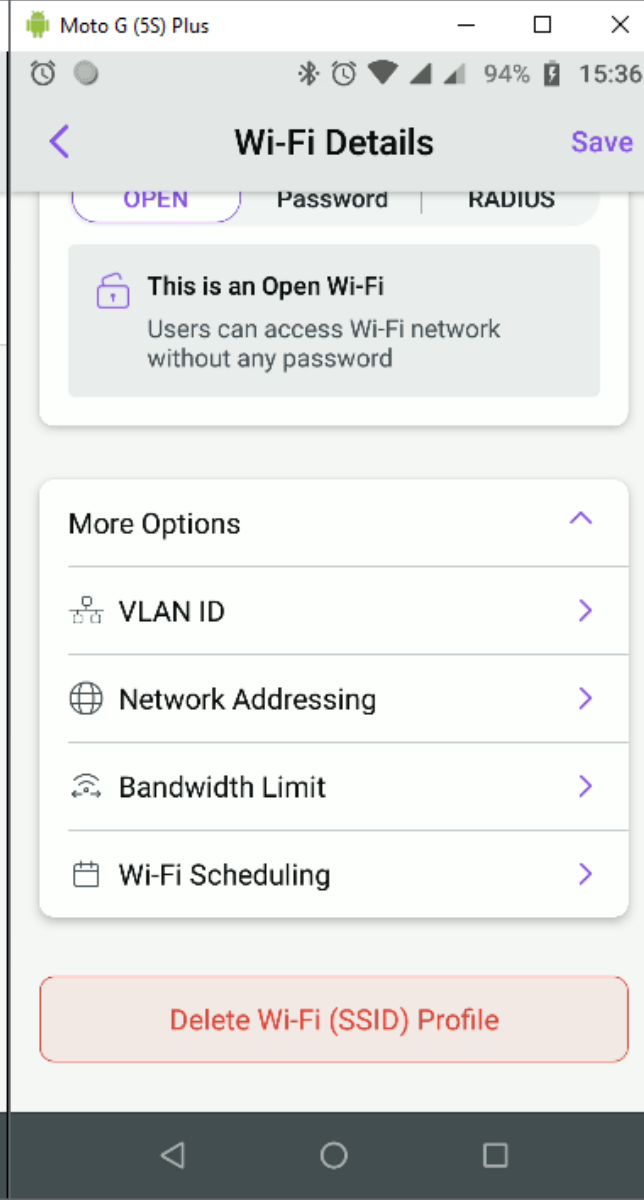
EWS377-FIT

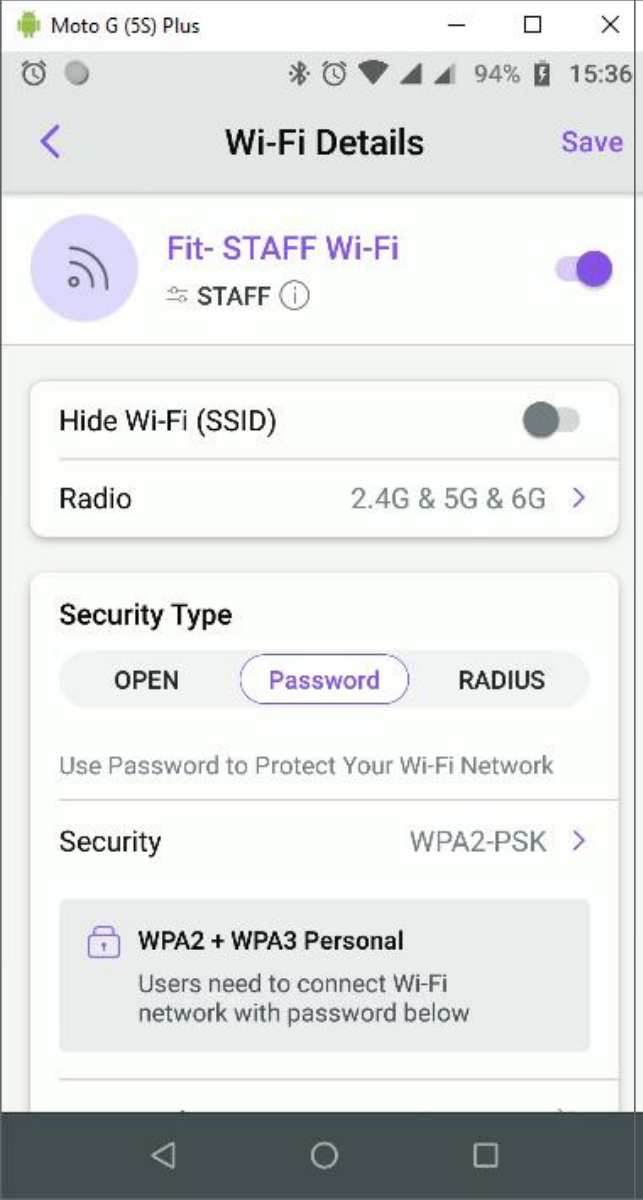

Moto G (5S) Plus
87%
15:10
Your Device is Ready
WHAT's NEXT?
The newly added device might take 5–8 minutes to upgrade new firmware when it first connects to the FitXpress platform
After the firmware upgrade, your FitXpress device(s) will be ready to be managed when the PWR LED is Solid On
Manage the Device

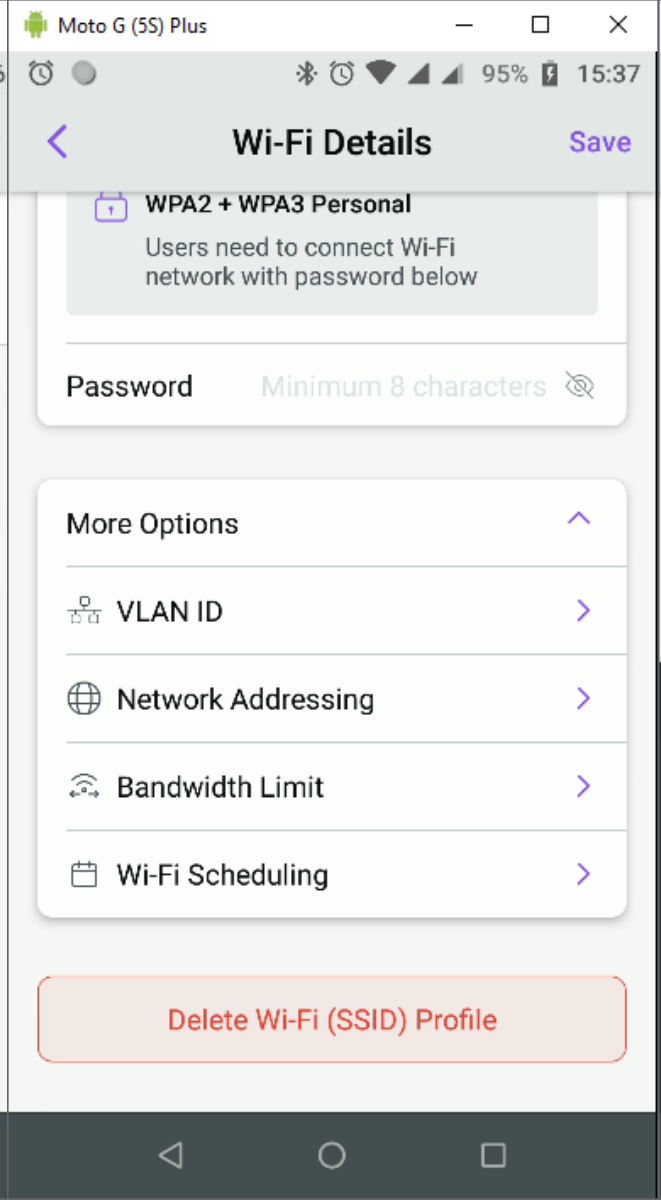

Moto G (5S) Plus
89%
15:16
Devices
ACCESS POINT (2)
SWITCH (0)
Serial Number
Name
EWS377-FIT
88:DC:97:88:DC:97
EWS850-FIT
88:DC:97:88:DC:97
Dashboard
Devices
Clients
Wi-Fi

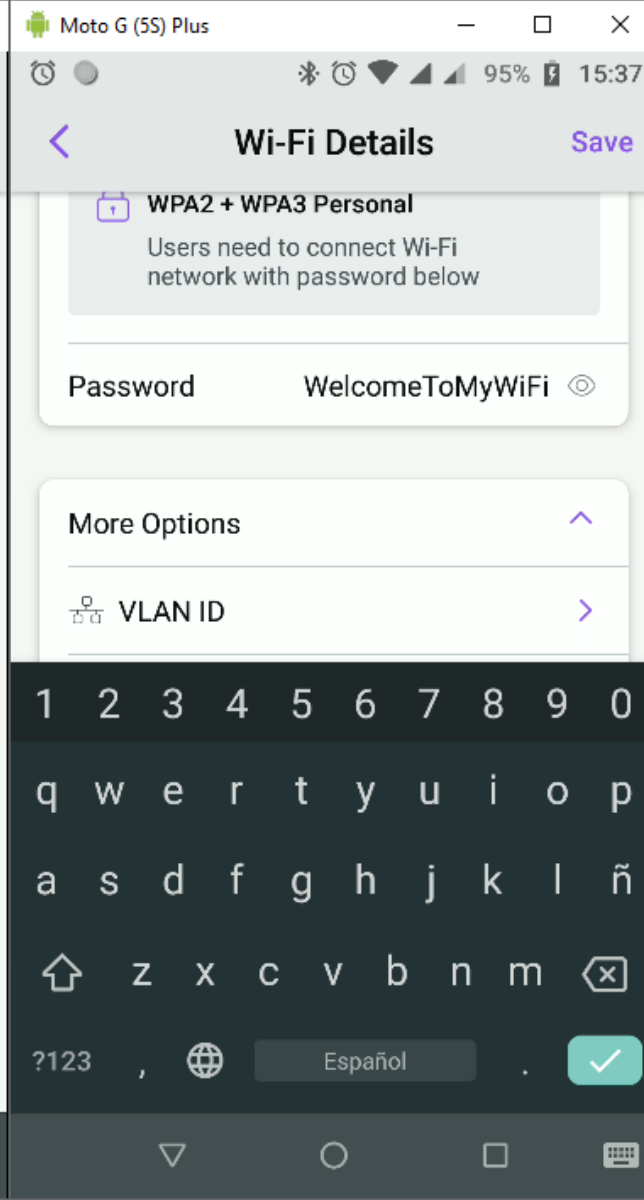

Moto G (5S) Plus
94% 15:35
Wi-Fi
Fit- GUEST Wi-Fi
GUEST OPEN
5G
2.4G
Fit- STAFF Wi-Fi
STAFF OPEN
5G
2.4G
Dashboard
Devices
Clients
Wi-Fi


Moto G (5S) Plus
94% 15:36
Wi-Fi Details
Save
Fit- STAFF Wi-Fi
STAFF
Hide Wi-Fi (SSID)
Radio
2.4G & 5G & 6G
Security Type
OPEN
Password
RADIUS
This is an Open Wi-Fi
Users can access Wi-Fi network without any password
More Options


Moto G (5S) Plus
94% 15:36
Wi-Fi Details
Save
OPEN
Password
RADIUS
This is an Open Wi-Fi
Users can access Wi-Fi network without any password
More Options
VLAN ID
Network Addressing
Bandwidth Limit
Wi-Fi Scheduling
Delete Wi-Fi (SSID) Profile


Moto G (5S) Plus
94% 15:36
Wi-Fi Details
Save
Fit- STAFF Wi-Fi
STAFF
Hide Wi-Fi (SSID)
Radio
2.4G & 5G & 6G
Security Type
OPEN
Password
RADIUS
Use Password to Protect Your Wi-Fi Network
Security
WPA2-PSK
WPA2 + WPA3 Personal
Users need to connect Wi-Fi network with password below


Moto G (5S) Plus
95% 15:37
Wi-Fi Details
Save
WPA2 + WPA3 Personal
Users need to connect Wi-Fi network with password below
Password
Minimum 8 characters
More Options
VLAN ID
Network Addressing
Bandwidth Limit
Wi-Fi Scheduling
Delete Wi-Fi (SSID) Profile


Moto G (5S) Plus
95% 15:37
Wi-Fi Details
Save
WPA2 + WPA3 Personal
Users need to connect Wi-Fi network with password below
Password
WelcomeToMyWiFi
More Options
VLAN ID
1 2 3 4 5 6 7 8 9 0
q w e r t y u i o p
a s d f g h j k l ñ
z x c v b n m
?123
Español

EnGenius

# Comparison 04

# FitXpress vs FitController

- Use FitXpress for small solutions where Internet is available and cloud management is allowed. And cost is important
- Use FitController for “on-premises” solutions where Internet is not available, or cloud management is not possible (not allowed)

# EnGenius Cloud vs Fit

Select EnGenius Cloud, because EnGenius Cloud features:

- Supports any size of solutions
- Managing unlimited number of organizations and devices per account
- Optional “Pro” features (LDAP, Google LDAP, and Microsoft and Azure AD authentication, API, AP EoGRE tunnel, MyPSK, AirGuard, diagnostic tools)
- Latest products (first on Cloud, only later maybe on Fit, Security APs, Wi-Fi 6E AP, Wi-Fi6 4x4 outdoor AP, switches with 10 Gb/s SFP+ ports)

Select FitController only for “on-premises” solutions.

Select FitXpress only for small, budget solutions.

# Solution Positioning

Cloud-Managed

EnGenius Cloud
Visualize your network

Complete & Professional Hardware Portfolio

**Unlimited** Devices
**Unlimited** Networks
**PRO** features
More historical data

EnGenius Fit FitExpress

**30** Devices/ Network
**5** Networks
Ease of Use

Affordable and Business-grade Hardware

End-User/ Small Biz

Midsize Biz/ Enterprise

EnGenius Fit FitController

**100** Devices/ Controller
**50** Networks
Enterprise-level features

Affordable and Business-grade Hardware

On-Premises

"virtual" Fit Controller
2000+ devices

https://docs.engenius.ai/fitcontroller-user-manual/fitcontroller-vm/signing-up

Scalability/ Functionality

# Appendix | 05

## Fit Access Points Lineup

| Type | Indoor | Indoor | Outdoor |
|---|---|---|---|
| Model Name | **Fit6 2x2** | **Fit6 4x4** | **Fit6 2x2 Outdoor** |
| Model # | **EWS357-FIT** | **EWS377-FIT** | **EWS850-FIT** |
| Wi-Fi | Wi-Fi 6 | Wi-Fi 6 | Wi-Fi 6 |
| Speed (2.4GHz) | 574 Mbps | 1,148 Mbps | 574 Mbps |
| Speed (5GHz) | 1,200 Mbps | 2,400 Mbps | 1,200 Mbps |
| Tx Power (2.4GHz) | 22 dBm | 23 dBm | 23 dBm |
| Tx Power (5GHz) | 22 dBm | 23 dBm | 25 dBm |
| Antenna (2.4GHz) | 2 x 4 dBi | 4 x 5 dBi | 2 x 5 dBi (SMA-Type) |
| Antenna (5GHz) | 2 x 5 dBi | 4 x 6 dBi | 2 x 5 dBi (SMA-Type) |

## Fit Switches Lineup

| Type | Layer 2 + | Layer 2 + | Layer 2 + | Layer 2 + | Layer 2 + |
|---|---|---|---|---|---|
| Model Name | FitSwitch 8 PoE | FitSwitch 24 PoE | FitSwitch 24 Full PoE | FitSwitch 48 PoE | FitSwitch 48 Full PoE |
| Model # | EWS2910P-FIT | EWS7928P-FIT | EWS7928FP-FIT | EWS7952P-FIT | EWS7952FP-FIT |
| Form Factor | Desktop | 19” 1U | 19” 1U | 19” 1U | 19” 1U |
| Gigabit RJ45 | 8 | 24 | 24 | 48 | 48 |
| 1Gbps SFP | 2 | 4 | 4 | 4 | 4 |
| RJ45 Console | - | 1 | 1 | 1 | 1 |
| PoE | 802.3af | 802.3af/at | 802.3af/at | 802.3af/at | 802.3af/at |
| PoE Budget | 55W | 240W | 410W | 410W | 740W |
| Switching Capacity | 20Gbps | 56Gbps | 56Gbps | 104Gbps | 104Gbps |

| Friendly name | EWS-Fit code | Part number | EAN | UPC |
|---|---|---|---|---|
| Fit6 2x2 | EWS357-FIT | 1102A1371322 | 4713361936210 | 6 55216 01096 3 |
| Fit6 4x4 | EWS377-FIT | 1102A1350316 | 4713361936227 | 6 55216 01097 0 |
| Fit6 2x2 Outdoor | EWS850-FIT | 1102A1376309 | 4713361936234 | 6 55216 01098 7 |
| FitController100 | FitCon100 | 1203A0020001 | 4713361936272 | 6 55216 01099 4 |
| FitSwitch 8 PoE | EWS2910P-FIT | 1402A0090323 | 4713361936289 | 6 55216 01100 7 |
| FitSwitch 24 PoE+ | EWS7928P-FIT | 1402A0194310 | 4713361936302 | 6 55216 01101 4 |
| FitSwitch 24 Full PoE+ | EWS7928FP-FIT | 1402A0193310 | 4713361936326 | 6 55216 01102 1 |
| FitSwitch 48 PoE+ | EWS7952P-FIT | 1402A0196307 | 4713361936340 | 6 55216 01103 8 |
| FitSwitch 48 Full PoE+ | EWS7952FP-FIT | 1402A0195307 | 4713361936364 | 6 55216 01104 5 |

# Release schedule

Software schedule:

- EnGenius FitXpress Android and iPhone apps have been released
- EnGenius FitXpress “web", “soon"
- FitController “docker":

  https://docs.engenius.ai/fitcontroller-user-manual/fitcontroller-vm

Hardware availability:

- All Fit products in mass production
- All in stock? Except FitCon100 in transit

EnGenius

Unwire the Possibilities