

DIGITAL EDITION

FORTINET[®] SECURITY DAY

Глобальная и локальная стратегии развития

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Директор

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28B+ Market Cap (as of 2.21.21)
Nasdaq: FTNT

S&P 500

3.09B
FY2020 Billings

Organic Growth, Solid Profitability

8,000+
Employees

Global Coverage

6.25M
Global Firewall Shipments

Huge Scale

50
Integrated Fabric Products

Broadest Attack Surface Coverage

716+
Patents Globally

Top Innovator

225+
Cybersecurity Partners

Open Ecosystem

850 Zero Day Discoveries
WEF C4C Cybersecurity Founders

Advanced Threat Research

BBB+ Baa1
Security Investment Grade Rating

Leading the Cybersecurity Industry

350+
Security Academies

Access to Training

600,000+
NSE Certifications

Huge Skilled Workforce



Глобальное присутствие

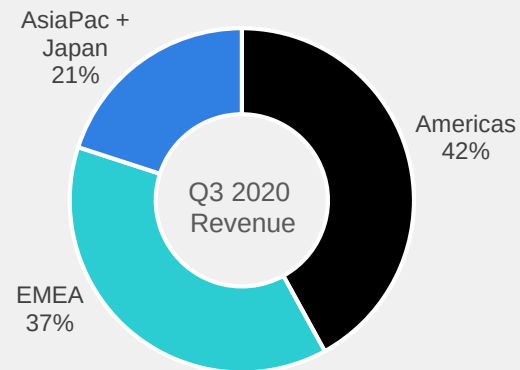
Инвестиции в R&D для дальнейшего развития



8,000+
employees

500,000+
customers worldwide

716+
US registered patents



● Headquarters

● Dev Centers

FortiCare

● Support Centers

● Centers of Excellence



Fortinet в лидерах двух квадратов Gartner 2020 Magic Quadrant Reports:



Network
Firewalls



WAN Edge
Infrastructure

Fortinet представлен в 4 других
квадрантах Gartner 2019/2020:



Web Application
Firewall



SIEM



Wired and WLAN



Endpoint Protection
Platforms*

Fortinet упомянут как 'Вендор для
Рассмотрения' в еще 2 квадрантах
Gartner 2020 :



Secure Web
Gateway



Indoor Location
Services

Fortinet представлен в 6
руководствах для рынка Gartner



IDPS



Email



NAC



ZTNA



OT

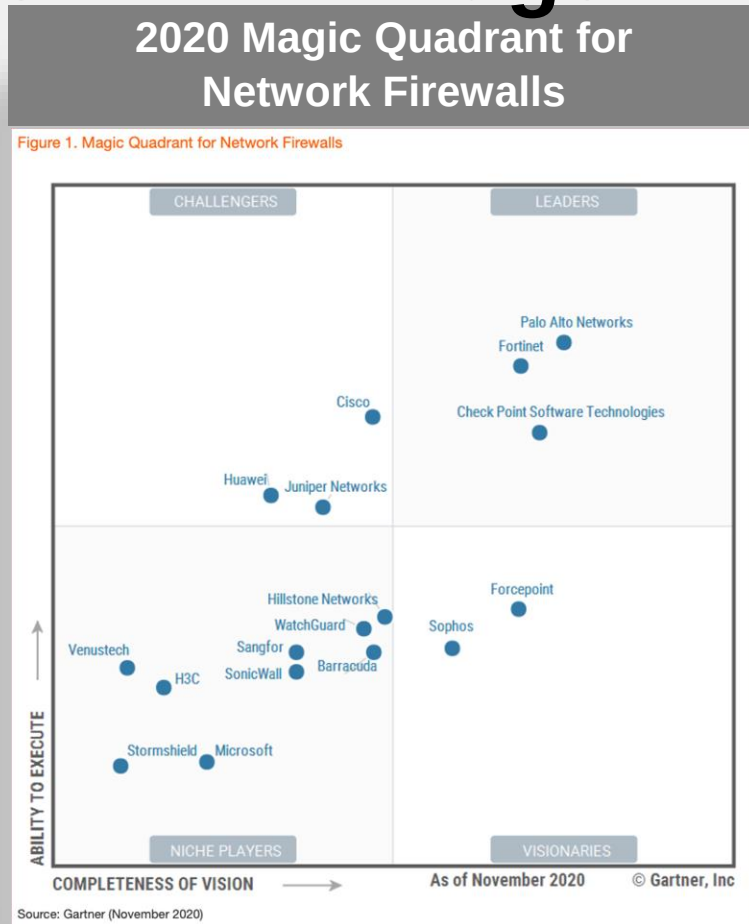


SOAR

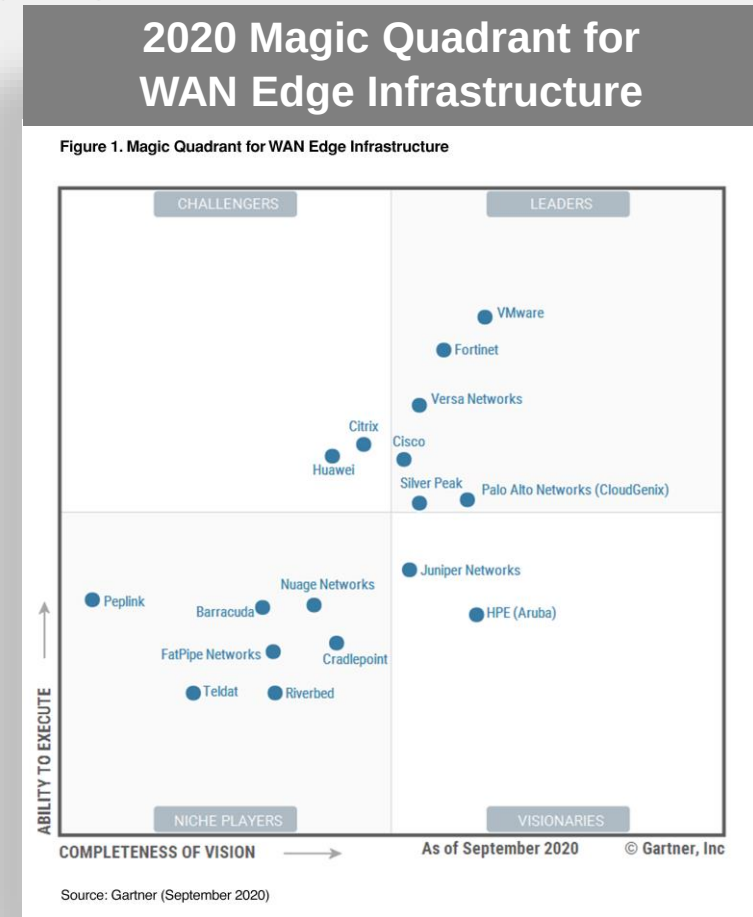
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Fortinet является лидером квадрантов Network Firewalls и WAN Edge Infrastructure



Fortinet Recognized as a Leader



Fortinet Recognized as a Leader

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Продуктовая стратегия



Fortinet Security Fabric

Глобальная

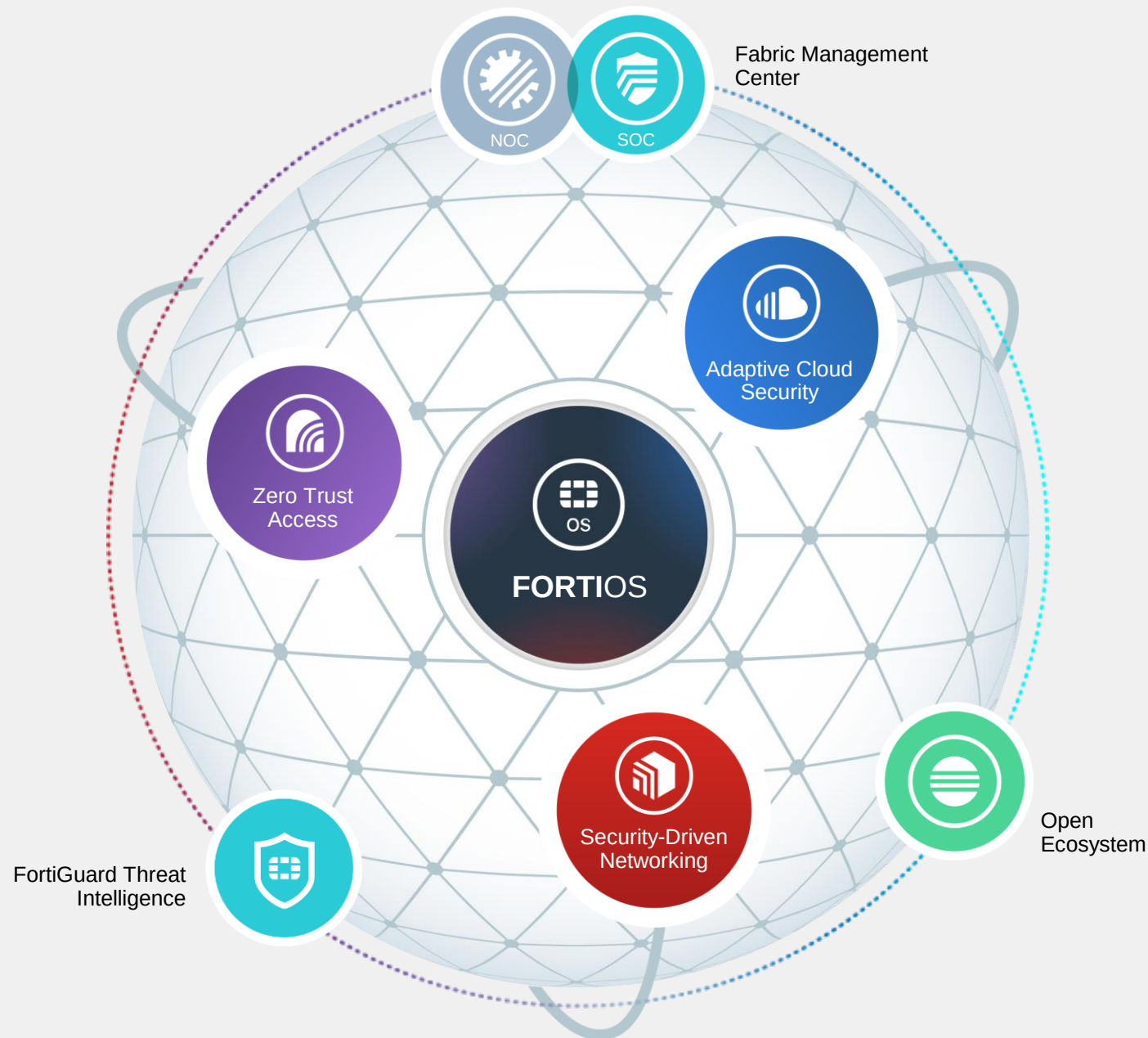
видимость и защита всего фронта атак для лучшего управления рисками

Интегрированная

решение снижающее сложность управления и обменивающееся информацией об угрозах

Автоматизированная

Самовосстанавливающие сети с безопасностью на основе ИИ для быстрой и эффективной работы



Стратегия M&A позволяет быстрее развивать некоторые технологии

Integration Fabric Platform



Безопасность везде, где необходимо



FortiGuard Security Services

SOC & NOC



Content Security



Web Security



Advanced
SOC/NOC

User Security



User Security



Device Security



Fabric Management Center - SOC

Endpoint



FortiEDR



FortiXDR

Breach



FortiSandbox



FortiDeceptor



FortiAI

Incident Response



FortiAnalyzer



FortiISOAR



FortiSIEM



FortiGuard MDR
Service



Fabric Management Center - NOC



FortiManager



FortiCloud



FortiMonitor



Open Ecosystem



Connector



DevOps



Fabric API



Extended Fabric
Ecosystem



Zero Trust Access



FortiClient



FortiToken



FortiNAC



FortiAuthenticator



Security-Driven Networking

LAN Edge



FortiAP



FortiSwitch

WAN Edge



FortiGate
SD-WAN



FortiExtender

DC Edge



FortiGate



FortiProxy

Cloud Edge



FortiSASE



FortiSolator



Adaptive Cloud Security

Network



FortiGate
VM



FortiDDos



Cloud
Networking



FortiSegment

Platform



FortiCASB



AWS Native



FortiCWP



Microsoft
Azure
Azure Native

Applications



FortiWeb



FortiADC



FortiMail



FortiGSLB



Открытая Fabric Экосистема

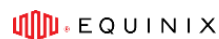
400+ лучших в своем классе интегрированных решений для комплексной защиты



Fabric Connectors



Fabric APIs



Fabric DevOps



Extended Ecosystem



And many more...



Открытая Fabric Экосистема

400+ лучших в своем классе интегрированных решений для комплексной защиты

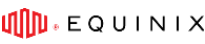


SECURITY-DRIVEN NETWORKING





ADAPTIVE CLOUD SECURITY





AI-DRIVEN SECURITY OPERATIONS





ZERO TRUST ACCESS



400+ Ecosystem integrations to accelerate and secure digital innovation



Партнерская стратегия



Уровень экспертизы

Advocate

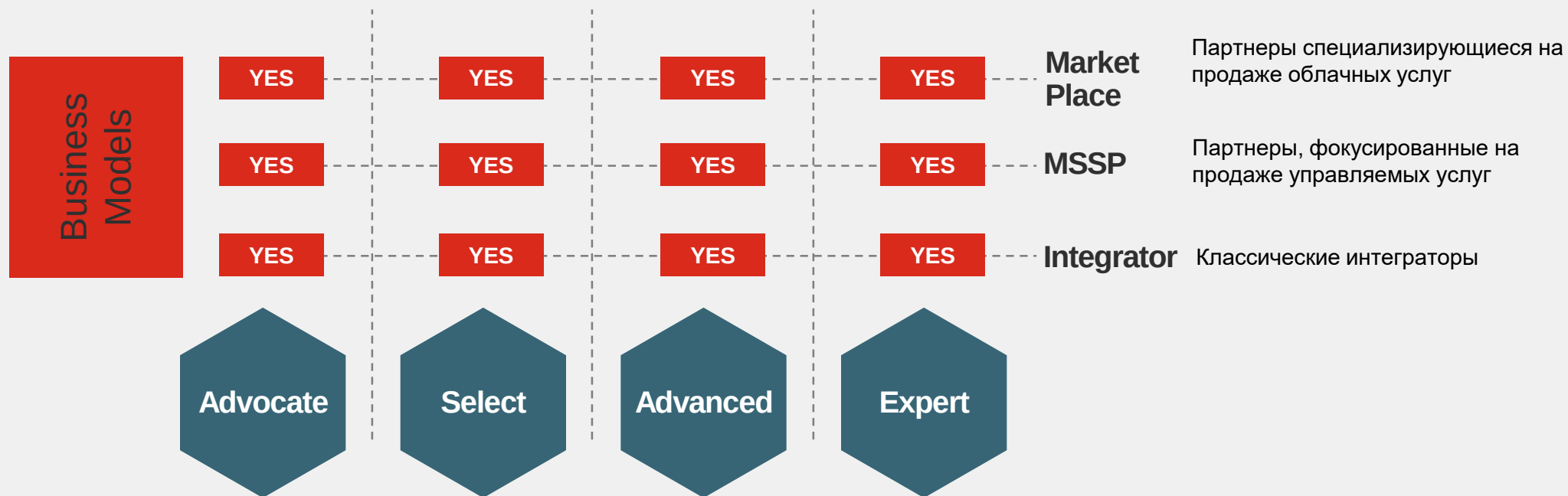
Select

Advanced

Expert



Модель ведения бизнеса



Возможность для партнера дифференцироваться

- Dynamic Cloud
- Secure Access & SD Branch
- Secure SDWAN
- Datacenter
- OT
- ZTNA
- Security Operations

YES	YES	YES	YES	Market Place
YES	YES	YES	YES	MSSP
YES	YES	YES	YES	Integrator

Advocate

Select

Advanced

Expert

Партнеры в Украине и Республике Беларусь

	Advocate	Select	Advanced	Expert
Уровень партнерства	150+	11	5	0
Специализации	0	2	2	0

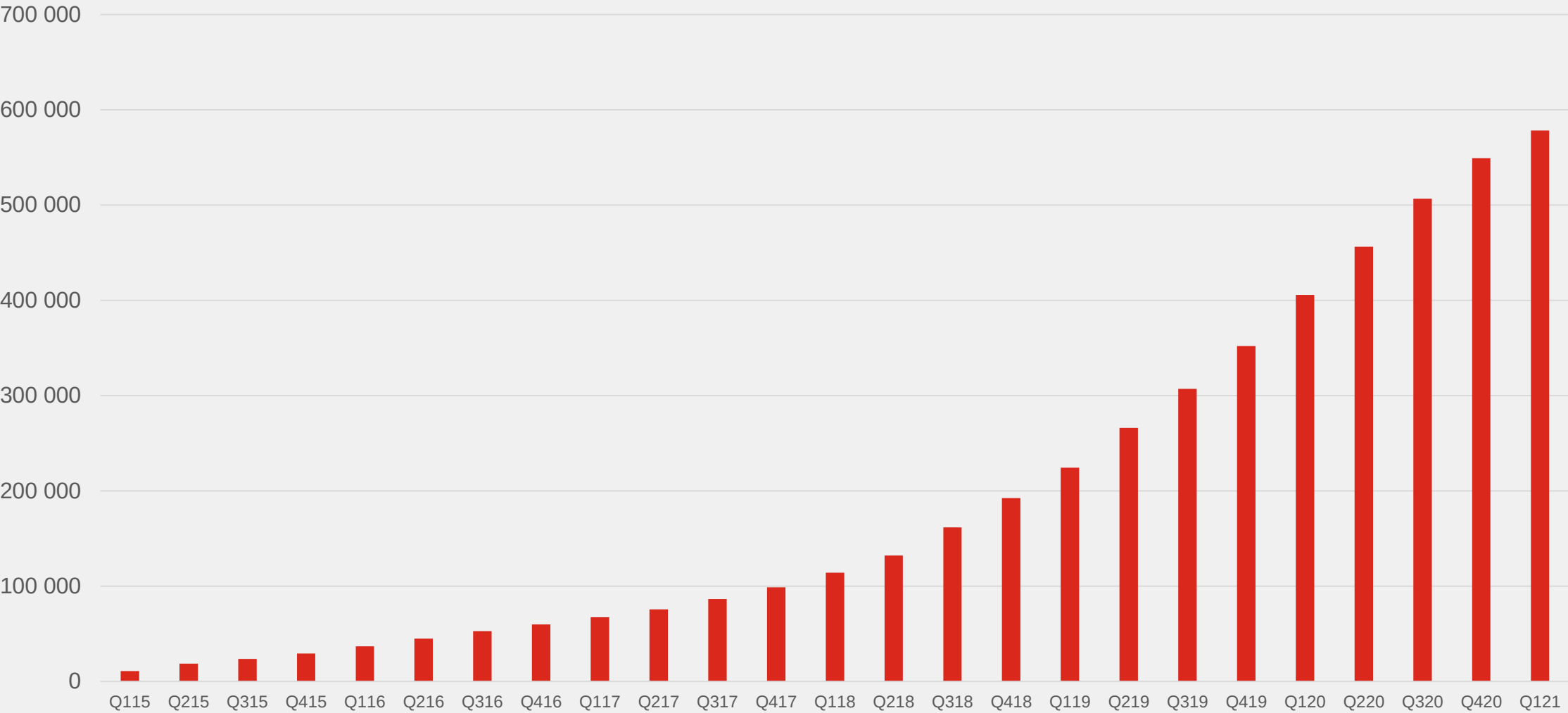




Инвестиции в обучение



Более 500,000 NSE Сертификаций



Обучение доступное каждому

Повышаем уровень знаний в области безопасности

IT Awareness Program

Free set of tools for all customers to use via the Learning Management System

Strategic Partnerships

Company imports NSE training curriculum into this training platform

	Step	Level Objective
	NSE 1	Foundation - Public
	NSE 2	Solutions - Public
	NSE 3	Products
	NSE 4	Professional
	NSE 5	Analyst
	NSE 6	Specialist
	NSE 7	Architect
	NSE 8	Expert



500,000+
Certifications



350+
Security
academies



100+
Countries
with ATCs



**Cyber Skills
Partnerships**



Люди



Наша локальная команда



Новый МАМ в Украине – Александр Стафоркин



Присоединился к нашей команде 1 апреля

Зона ответственности – финансы, телеком, промышленность

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Stay Safe and Secure!





FORTINET®