

О компании MUK



Основное направление деятельности МУК — дистрибьюция комплексных решений и оборудования ведущих мировых производителей в сфере информационных технологий.

Год выхода на рынок: 1997 г.

Группа компаний МУК предоставляет комплекс дополнительных услуг для своих дилеров, что позволяет говорить о ней как об уникальном дистрибьюторе, развивающем в Украине модель Value Added Distribution (VAD) и осуществляющем продажи через дилерскую сеть.



>1300 компаний-партнеров во всех регионах Украины



>400 квалифицированных сотрудников



>50 мировых брендов А-класса – контракты в портфолио компании



24 года на рынке ІТ-дистрибьюции



Направления деятельности



Дистрибьюция:



проектные решения: серверы, системы хранения данных, сетевое оборудование, связь и телефония, защита данных, контроль доступа, инфраструктурные решения;



программное обеспечение:

виртуализация, безопасность, управление инфраструктурой, аналитика, облачные решения;



клиентские решения и периферия: ноутбуки, КПК, графические станции, ИБП, периферия, мониторы, принтеры, сканеры, камеры.



Учебный центр:

Авторизированные курсы на территории СНГ от ведущих мировых производителей ИТ-индустрии, а также множество авторских курсов по заказу партнеров и заказчиков.



Сервисный центр:

Ремонт, настройка и модернизация ноутбуков, серверов, продажа и заказ комплектующих, обеспечение беспрерывности работы оборудования, расширенный гарантийный сервис.



ИСТОРИЯ УСПЕХА JUNIPER NETWORKS





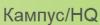
ПОРТФОЛИО JUNIPER



Безопасная и Автоматизированная Многооблачная Архитектура

Al-Driven Enterprise







WAN



ЦОД/Приватное облако



Публичное облако





Публичное облако SaaS



Connected Security







Филиал / Удаленный

офис

Сервисы



ПО



Wi-Fi и BLE



Коммутация



Маршрутизация



Безопасность

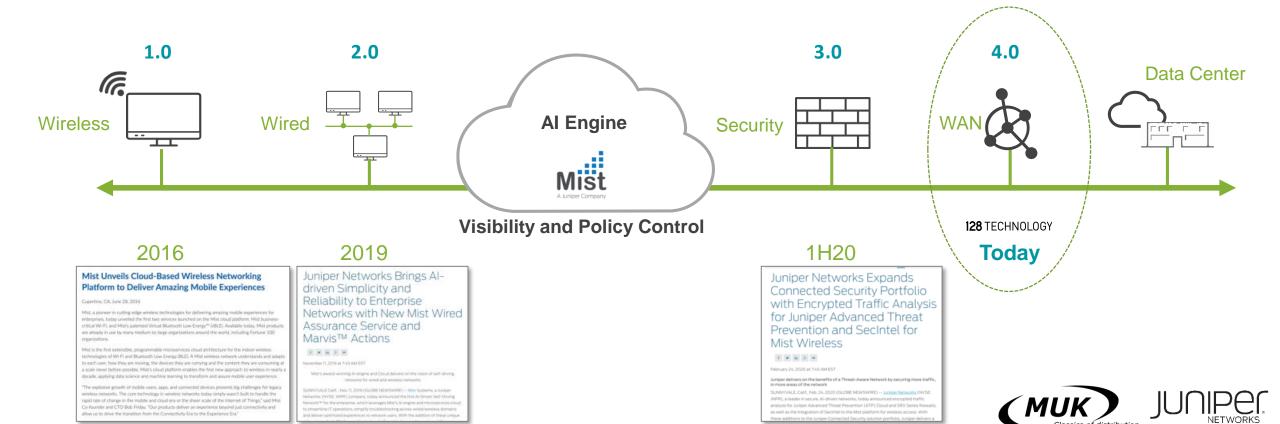




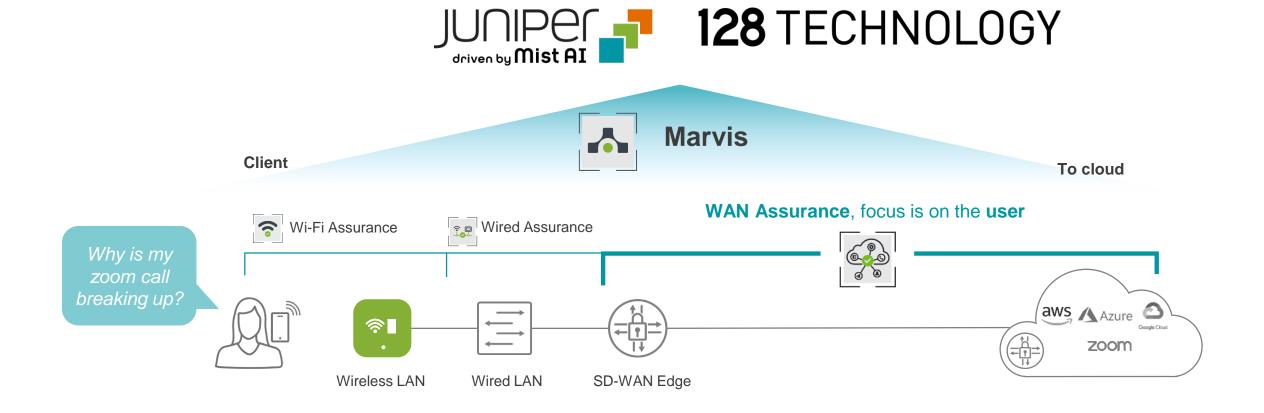
THE JUNIPER AI-DRIVEN ENTERPRISE (AIDE)

Key tenets of the Al-driven Enterprise

- · Focus is on user experiences
- Al-driven automation, insights and actions across Wired/Wireless/Security/WAN
- · Modern cloud for agility, resiliency and scale
- Al-driven support
- Session Smart Routing for SD-WAN 2.0

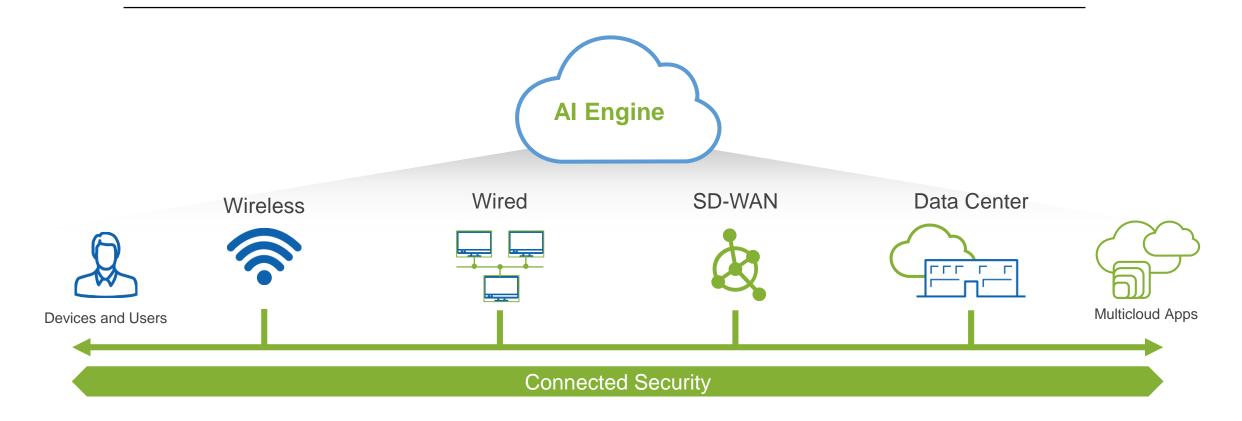


CLIENT-TO-CLOUD AUTOMATION AND INSIGHTS





THE AI-DRIVEN ENTERPRISE MISSION



Our Mission:

Juniper Mist is leading a new era of IT that uses AI to save time and money, deliver unprecedented scale and provide unparalleled user experiences.





JUNIPER IS A LEADER IN WIRED AND WIRELESS LAN

Figure 1. Magic Quadrant for Enterprise Wired and Wireless LAN Infrastructure



Juniper Networks is a Leader in the 2021 Gartner® Magic Quadrant™ for Enterprise Wired and Wireless LAN Infrastructure

This is Juniper's 2nd consecutive year as a Leader in this market.

Juniper has the furthest position of any vendor in both Ability to Execute & Completeness of Vision.





Gartner Magic Quadrant for Enterprise Wired and Wireless LAN Infrastructure, Mike Toussaint, Christian Canales, Tim Zimmerman, 15 November 2021.
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This graphic was published by Gartner, Inc. as part of a larger research document and should be evaluated in the context of the entire document. The Gartner document is available upon request from Juniper Networks.

Source: Gartner (November 2021)

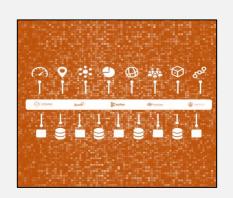


WHY MIST: ASSURANCE, AUTOMATION, INSIGHTS AND RELEVANCE

Client level visibility



Microservices cloud for agility



Al-driven operations and support

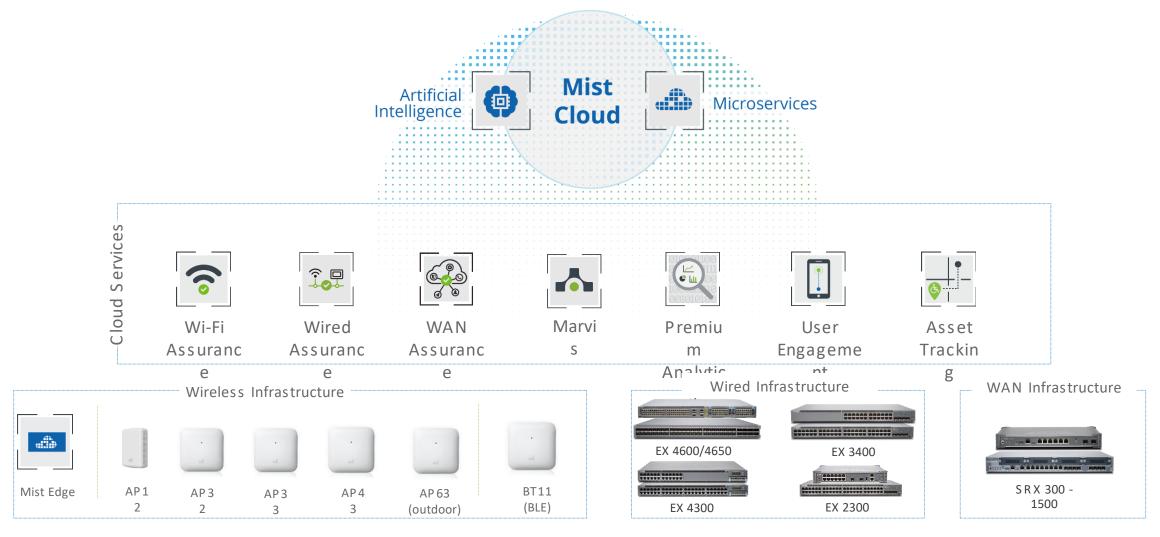


Digital Engagement with virtual BLE



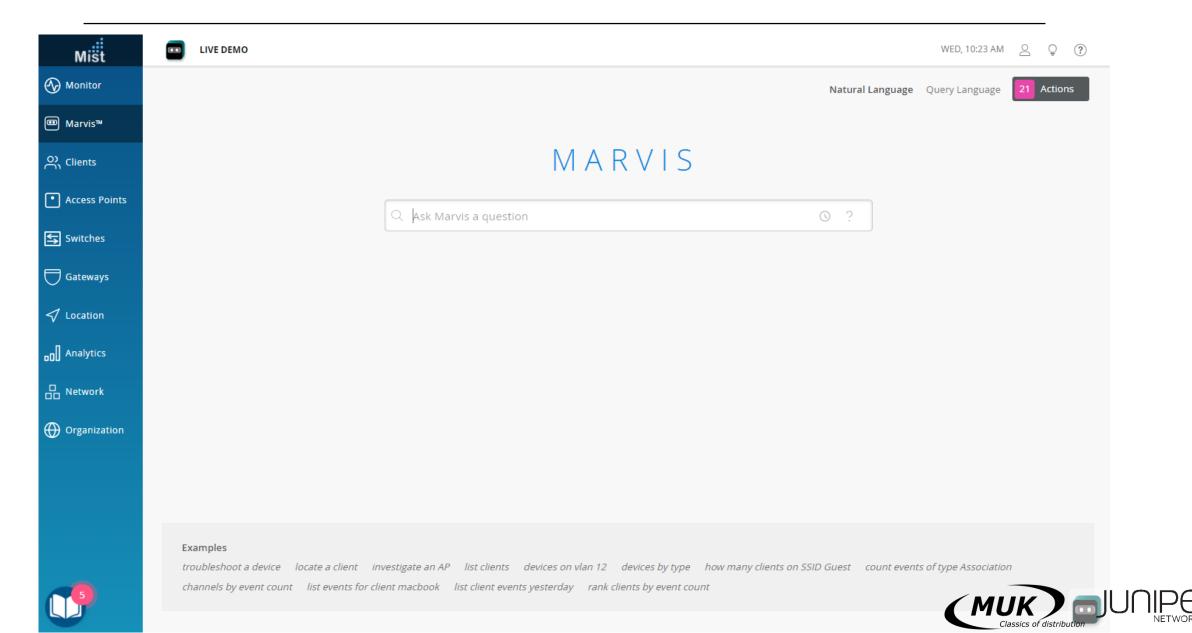


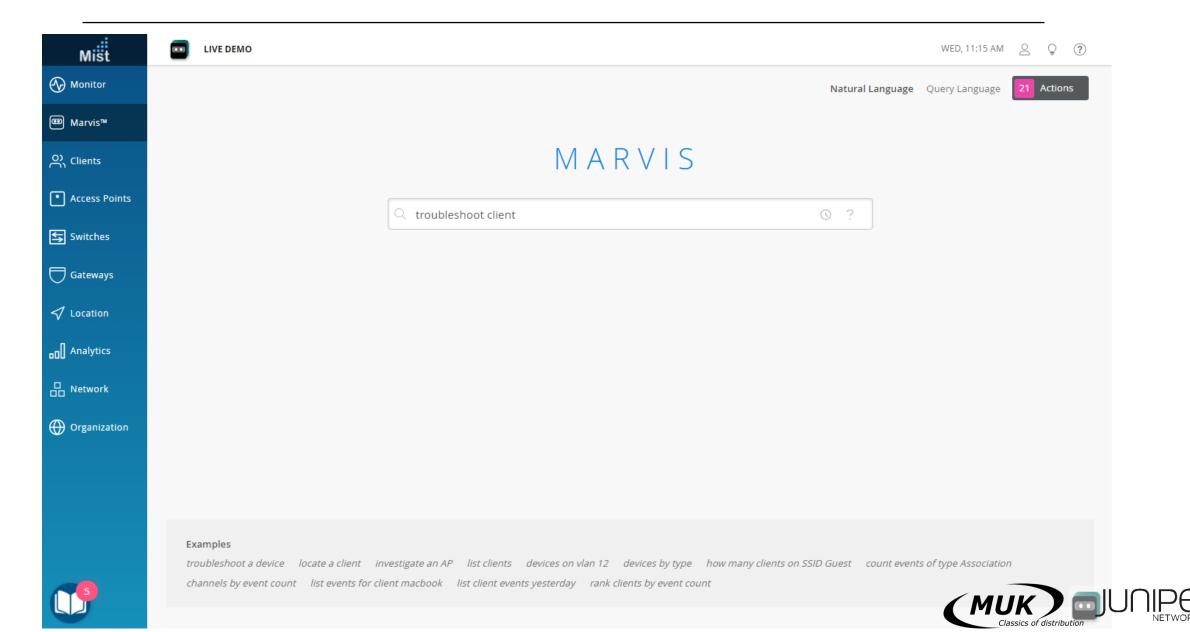
AI-DRIVEN ENTERPRISE SOLUTION

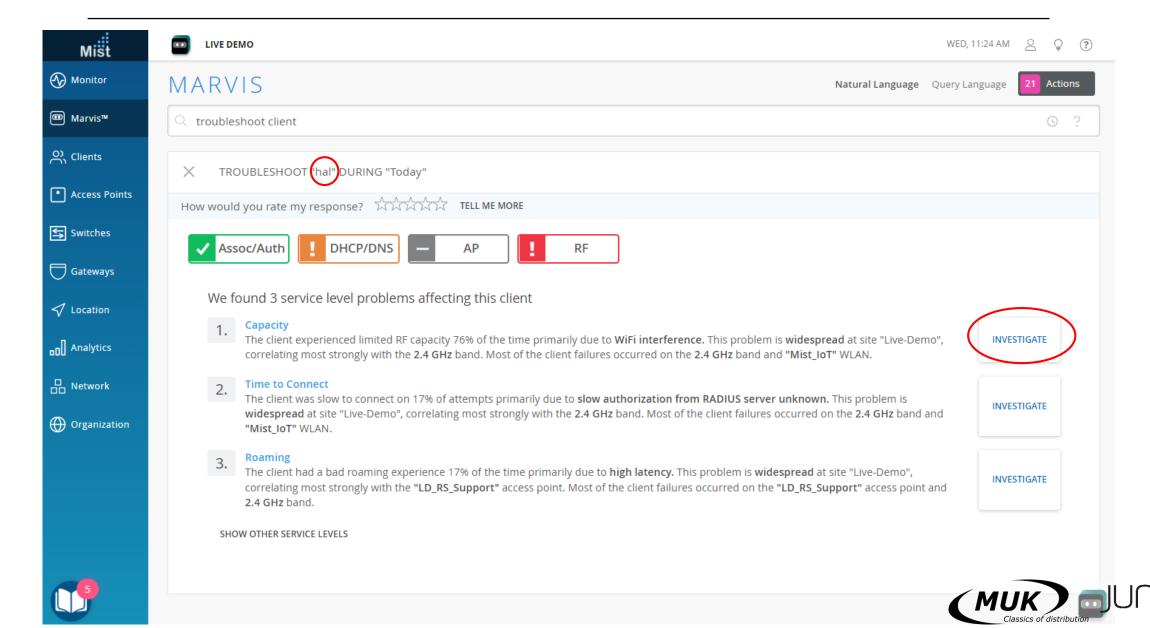


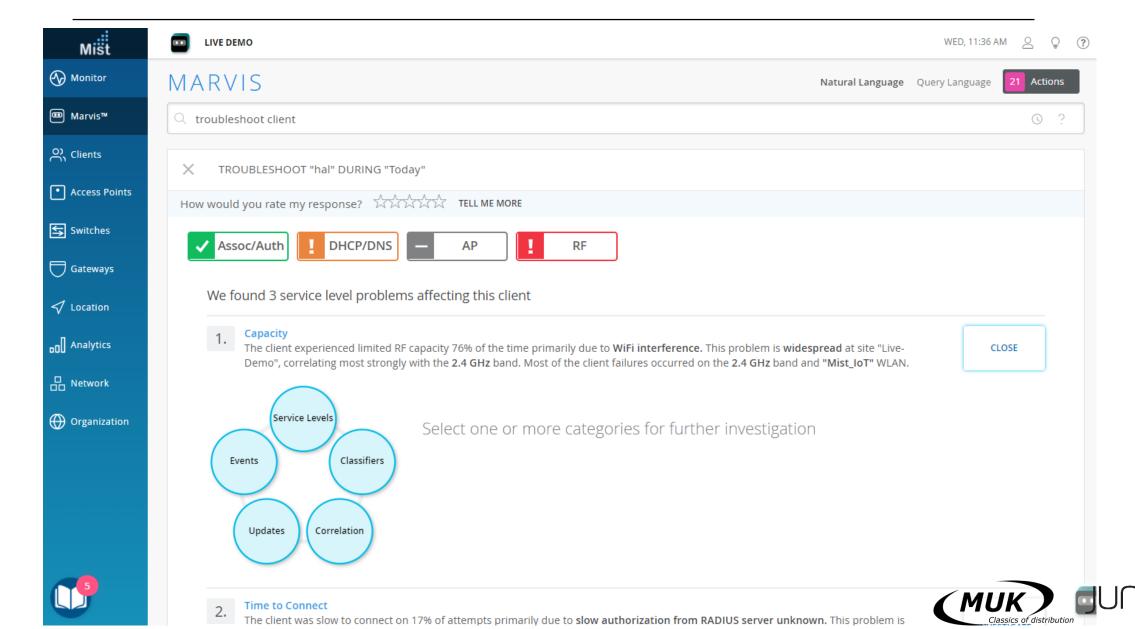


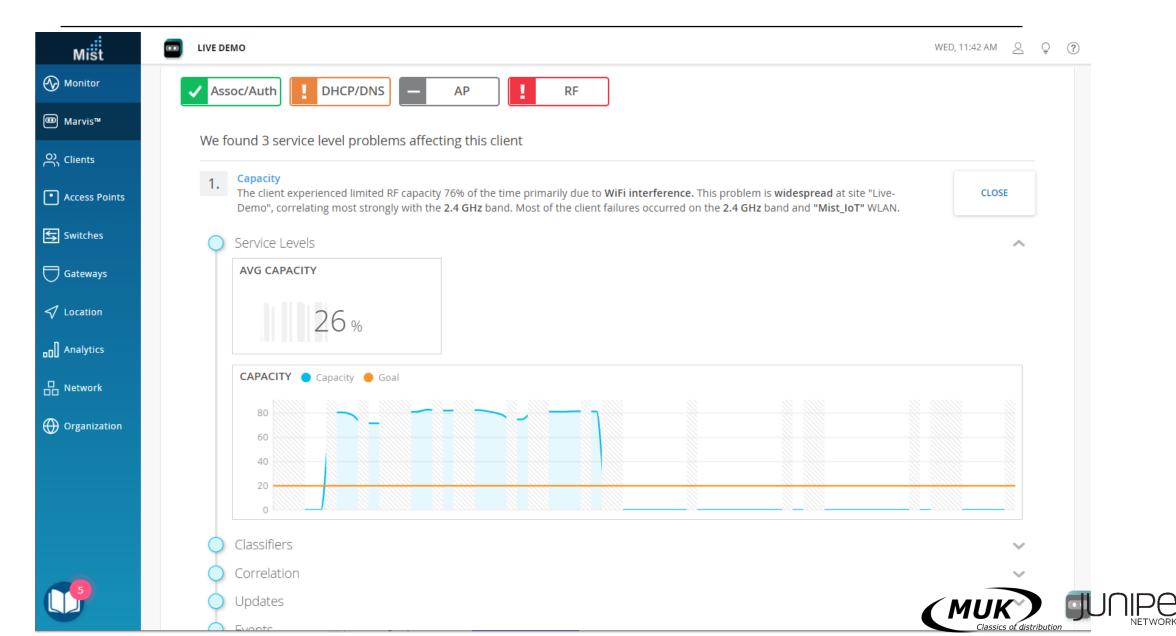


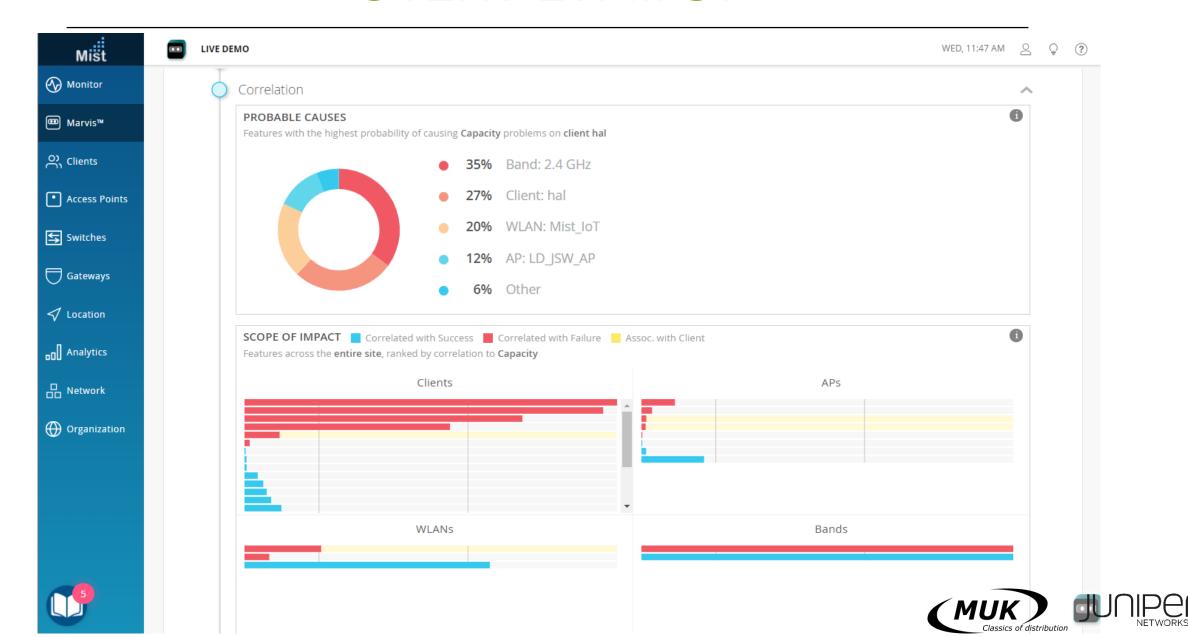


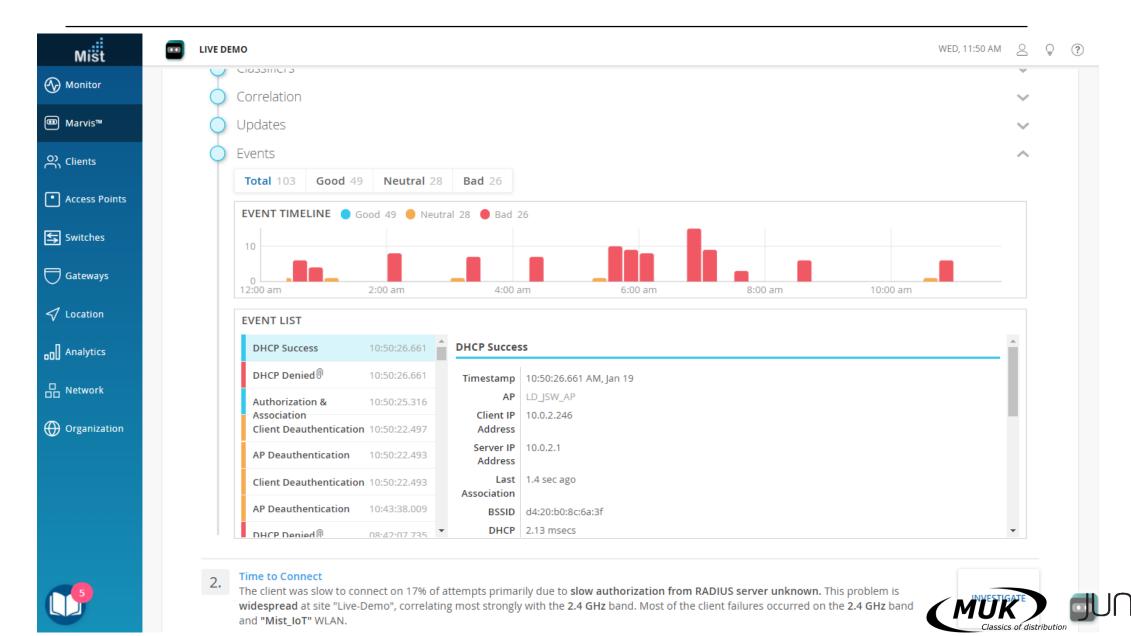


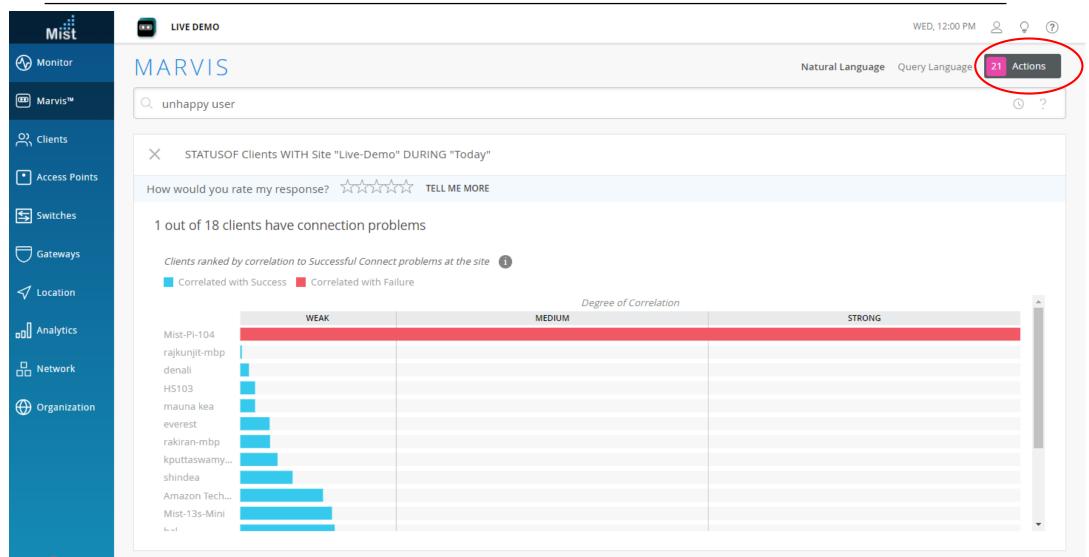






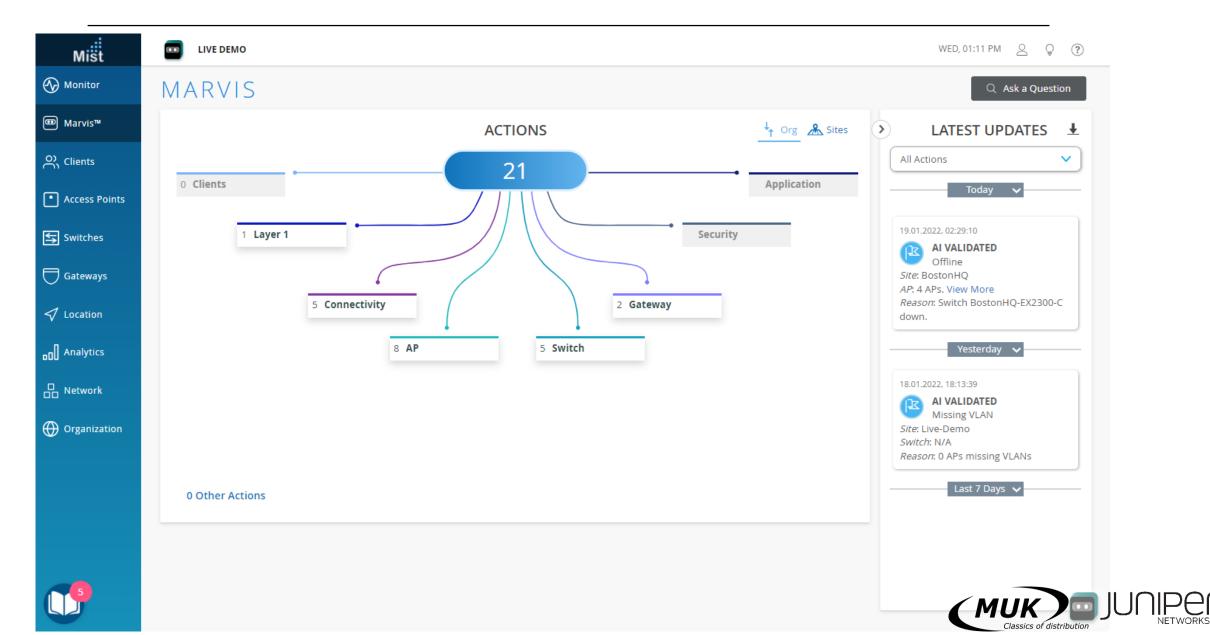


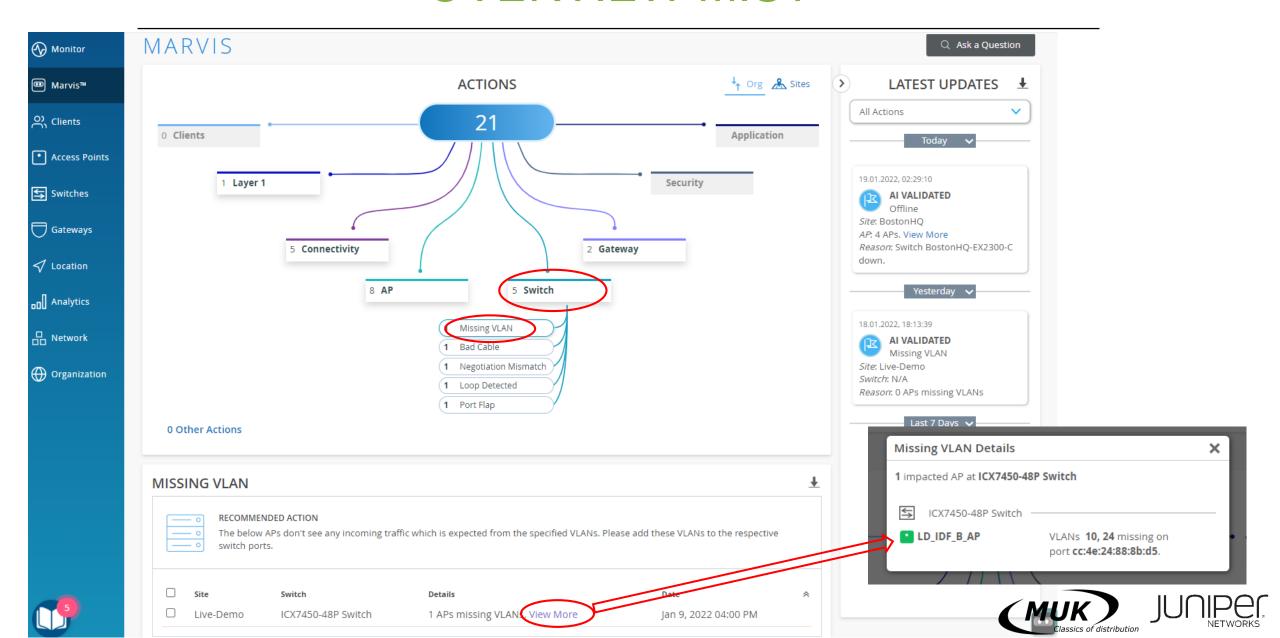














PORTFOLIO MIST

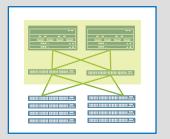


JUNIPER SWITCHING: AI-DRIVEN, PROGRAMMABLE, OPEN

Open APIs for Automation and Programmability



Simplified Segmentation with EVPN-VXLAN



Mist/Marvis: Al-Driven Operations, Wired Assurance





EX2300



EX3400



EX4300



EX4400 NEW



EX4600 EX4650



QFX5120

Distribution / Core



EX9200

Access

Fixed Power/Fan MultiGigabit PoE+

Modular Power PoE+

Modular Power Multigigabit PoE+/PoE++ Modular Power
Multigigabit PoE++
Lots more

10/40GbE 10/25/100GbE 10/40/100GbE 10/25/100GbE 10GT/100GbE

Modular



ROUTER JUNIPER MIST

SRX300 Series, SRX550

- All-in-one routing, switching and next generation firewall in a single platform
- Support variety of WAN & POE Interfaces
- Security for every layer with MAC-Sec, IPSec, Application Security, IPS, UTM and Sky ATP
- Targeted for
 - Secure Router/SD-WAN
 - Remote office firewall
 - Managed CPE for SPs





	SRX300	SRX320	SRX340	SRX345	SRX550	SRX380
1GE Ports	8 (2 SFP)	8 (2 SFP)	16 (8 SFP)	16 (8 SFP)	10 (4 SFP)	16
10GE Ports	0	0	0	0	0	4 (SFP+)
MAC Sec Ports	2	2	16	16	NA	20
POE+ Ports	0	6	0	0	32 (GPIM)	16
MPIM slots	0	2 MPIMs	4 MPIMs	4 MPIMs	2 MPIMs	4 MPIMs
GPIM Slots	0	0	0	0	6 GPIMs	0
SSD slot	No	No	Yes	Yes	Yes	Built-in
R. PSU	No	No	No	Yes	Yes	Yes
Routing	800 Mbps	800 Mbps	1.6 Gbps	2.3 Gbps	3.0 Gbps	4.0 Gbps
Firewall	500 Mbps	500 Mbps	1.1 Gbps	1.7 Gbps	2.3 Gbps	4.0 Gbps
IPSec	100 Mbps	100 Mbps	200 Mbps	300 Mbps	300 Mbps	1 Gbps
NGFW	100 Mbps	100 Mbps	200 Mbps	300 Mbps	400 Mbps	1 Gbps
SD-WAN (cso)	60 Mbps	60 Mbps	125 Mbps	150 Mbps	190 Mbps	750 Mbps

SD-WAN (CSO) - MPLSoGREoIPSEC (HTTP 44KB)

NGFW = App Firewall + IPS + URLF + Logging





ACCESS POINT JUNIPER MIST



















	AP43	AP63	AP33	AP32	AP12	AP41	AP61	AP21	BT11
Deployment	Indoor	Outdoor	Indoor	Indoor	Indoor wall plate	Indoor	Outdoor	Indoor	Indoor
Wi-Fi Standard	802.11ax (Wi-Fi 6) 4x4:4SS	802.11ax (Wi-Fi 6) 4x4:4SS	802.11ax (Wi-Fi 6) 5GHz: 4x4:4SS 2.4GHz: 2x2:2SS	802.11ax (Wi-Fi 6) 5GHz: 4x4:4SS 2.4GHz: 2x2:2SS	802.11ax (Wi-Fi 6) 2x2:2SS	802.11ac Wave 2 4x4:4SS	802.11ac Wave 2 4x4:4SS	802.11ac Wave 2 2x2:2SS	
Wi-Fi Tri Radio	Yes	Yes	Yes	Yes	Yes	Yes	Yes		
Antenna Options	Internal External	Internal External	Internal	Internal External	Internal External	Internal External	Internal External	Internal	Internal
Virtual BLE	Yes	Yes	Yes			Yes	Yes	Yes	Yes
Warranty	Limited lifetime	One year	Limited lifetime	Limited lifetime	Limited lifetime	Limited lifetime	One year	Limited lifetime	Limited lifetime



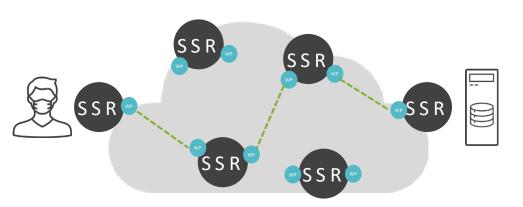




SESSION SMART TECHNOLOGY



THE SESSION SMARTTM ROUTER



Session Awareness

Know source, destination, and Directionality to connect related, bi-directional flows into sessions.

Service Centric

Understand named services and applications, service topology, and business policies.

Waypoint Setting

2 Determine lead packet, requirements, choose waypoints that mark best path right now.

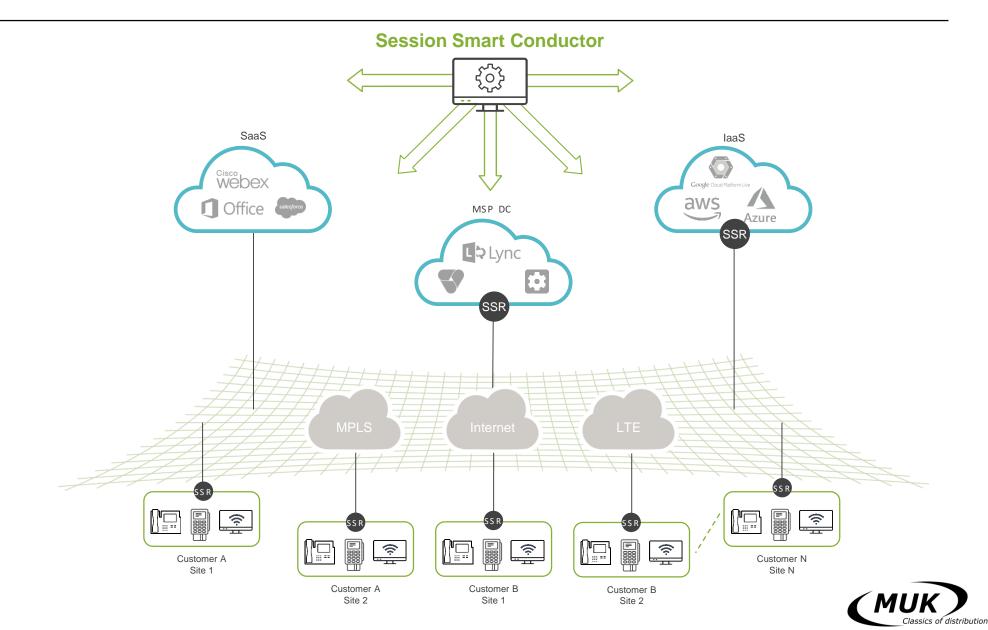
Metadata

Metadata is encrypted throughout, extracted as lead packet reaches destination, and eliminated on session completion.

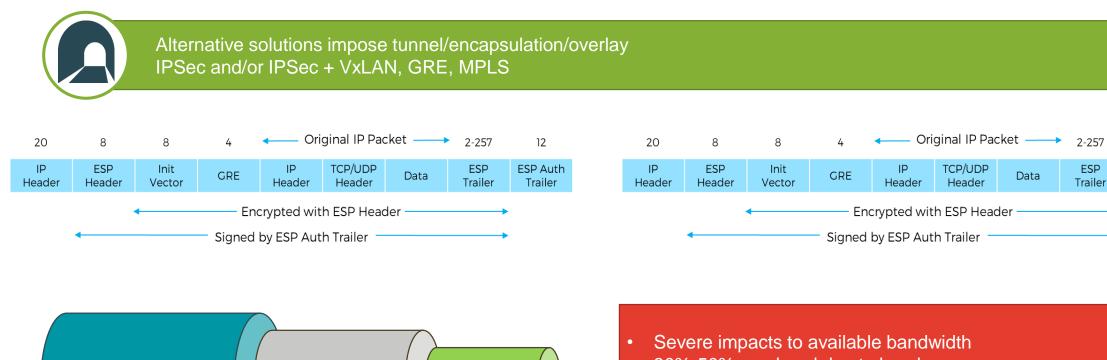




SESSION SMART SERVICE-CENTRIC FABRICS



Traditional IPSEC Overlay and associated overhead



Data

Available Bandwidth

- 30%-50% overhead due to headers
- Tunnel management requires tuning
- Centralized Analytics constantly transmitted or completely unavailable



12

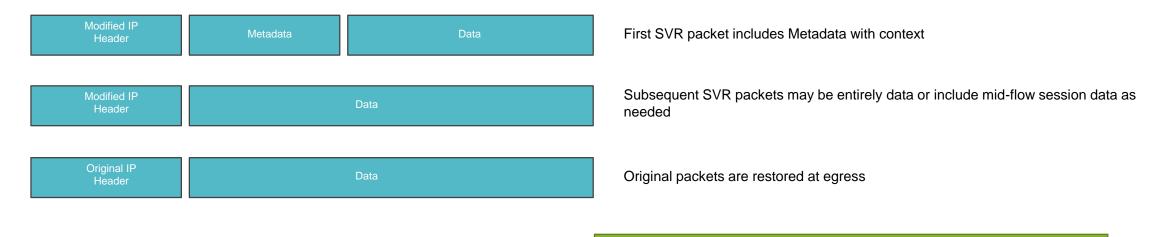
ESP Auth

Trailer

EFFECTIVELY ARCHITECTED CONNECTIVITY



Tunnel-free Secure Vector Routing provides the most optimal link management available

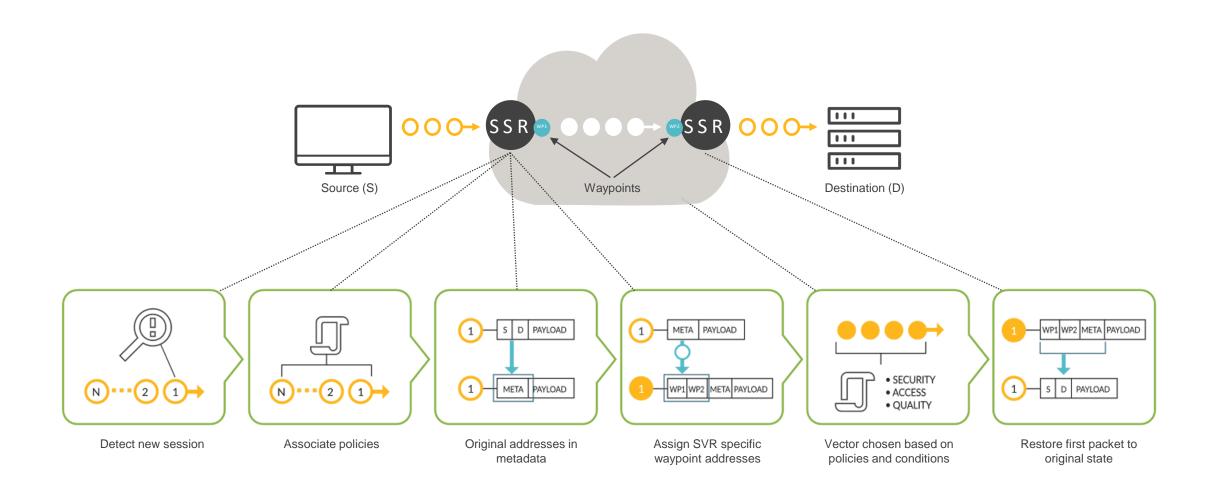


Available Bandwidth Data

- Minimal impact to available bandwidth
- Recover 30%-50% overhead
- Optimized adjacency management
- Distributed Analytics post-processed and accessed ondemand



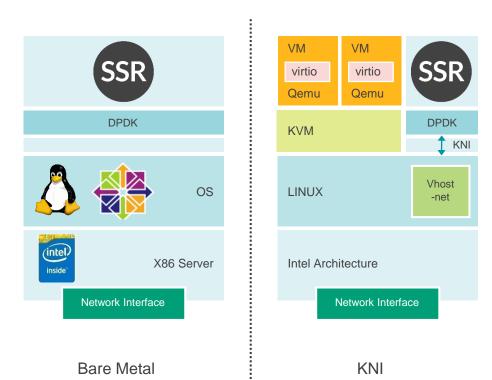
SECURE VECTOR ROUTING

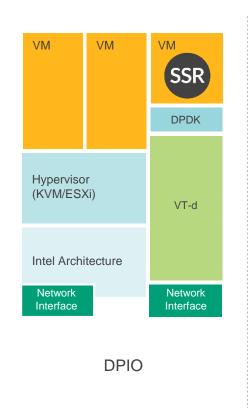


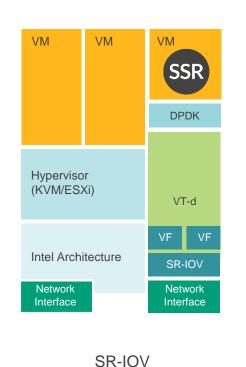


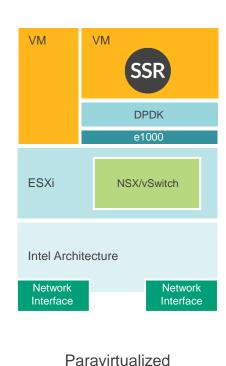


DEPLOYMENT MODELS









SSR solution can be deployed on any INTEL based COTS platform (physical or virtual), private cloud with OpenStack, vCloud Director, or public cloud like AWS, Azure, or GCP!





SESSION SMART ROUTER UCPE PORTFOLIO

		Bra	nch	DC			
Specification	Small / Medium	Small / Medium	Medium / Large	Medium / Large	Small	Medium	Large
Picture	** HAGBA	ُ *	- TB	-3-5 <u>9</u> = 85555			
Manufacturer	Silicom _{tal} Connectivity Solutions	Lanner	Silicom _{ttd} Connectivity Solutions	Lanner	Lenovo	Lenovo	Lenovo
Model	Madrid Desktop	1515B	Madrid 1U	1515A	SR530	SR530	SR570
Arrow SKU	128T-C044B	n/a	128T-C084B	n/a	n/a	n/a	n/a
Cores / Memory	4C (Atom) / 8GB	4C (Atom) / 8GB	8C (Atom) / 16GB	8C (Atom) / 16GB	8C (Xeon Bronze) / 32GB	12C (Xeon Silver) / 128GB	22C (Xeon Gold) / 128GB
Hard Disk	128GB SSD	128GB SSD	128GB SSD	128GB SSD	240GB SSD	480GB SSD	480GB SSD
Interface Count	6	6	6 - 12	6	2 – 16	2 – 16	2 – 16
LTE certified	AT&T and Verizon	AT&T and Verizon	AT&T and Verizon	AT&T and Verizon	N/A	N/A	N/A
Encrypted + Auth Throughput (IMIX)	165 Mbps	165 Mbps	650 Mbps	650 Mbps	1 Gbps	2.2 Gbps	5.8 Gbps
Non-Encrypted Throughput (IMIX)	2 Gbps	2 Gbps	2.5 Gbps	2.5 Gbps	17 Gbps	18 Gbps	74 Gbps





JUNIPER NFX UCPE OPTION

NFX150-S1

- Intel(R) Atom(TM) CPU C3758 8C @
 2.20GHz
- 16 GB RAM
- VNF SRIOV (4 total cores passed through to VNF)
- 210 Mbps IMIX encrypted HMAC w/ time

NFX250-S2

- Intel® Xeon® Processor D-1528 6C @ 1.9GHz
- 32 GB RAM
- VNF SRIOV (4 total cores passed through to VNF)
- 370 Mbps IMIX encrypted HMAC w/ time

NFX350-S3

- Intel® Xeon® D-2166NT 12C@ 2.00GHz
- 128 GB RAM
- VNF SRIOV (4 total cores passed through to VNF)
 - 460 Mbps IMIX encrypted HMAC w/ time
- VNF SRIOV (8 total cores passed through to VNF)
 - 10C available but because of driver,
 8C is the ceiling
 - 1710 Mbps IMIX encrypted HMAC w/ time









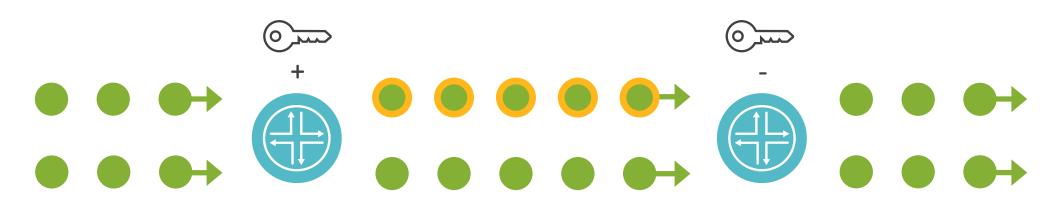


SELECTED TECHNICAL CAPABILITIES



ADAPTIVE ENCRYPTION

- Adaptive Encryption for TLS and IPSEC
- Prevents double encryption
- Conserves use of network resources
- Improves user experience
- Improved security through segmentation and individual keys
- End-to-end encryption







ZERO TRUST SECURITY

- Centralized configuration in Session Smart Conductor
 - User groups
 - Applications
 - Policies
- Routers are session-based stateful firewall
 - Deny by default
 - Firewall at every hop
 - Authentication on every router

























PROVISIONING OPTIONS

Ways to install 128T software:

- 128T Installer
 - Install the CentOS "minimal" package and download 128T-installer
- Interactive IS O
- One Touch Provisioning
 - Method of deploying 128T Routers by transferring 1 file from your Conductor to your Router
- AWS/Azure
 - Available at markeplaces

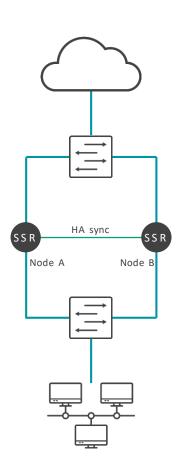


USER-DEFINED CONFIGURATION TEMPLATES

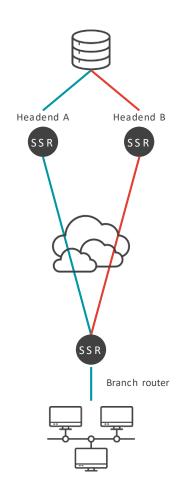
- Allows definition of templates for routers/roles in the network
 - E.g. branch, head office, cloud, datacenter
- Fast deployment of new components using pre-defined templates
- Templates can be specific to one or all customers/tenants of a system
- Deployment mechanisms
 - Scripted via CLI/APIs
 - UI-driven
- UI-driven Liquid templating language as easy interface



HIGH AVAILABILITY



- Routers and conductors can be operated in different HA modes
- Traditional active-(hot) standby
 - One logical router, two nodes
 - Session state synchronization
 - Typical LAN setup
- Redundant routers
 - Two active-active routers
 - Redundant network paths
 - Optionally with different technologies, locations, ...
 - Better use of resources (N+M redundancy)
- Combination of HA models









SESSION SMART BENEFITS



IP ACCESS OPTIMIZATION



MPLS Active-Standby

- Expensive
- Backup line not used
- No local internet breakout



MPLS Active-Active

- · Both lines used
- Application prioritization



MPLS + Internet

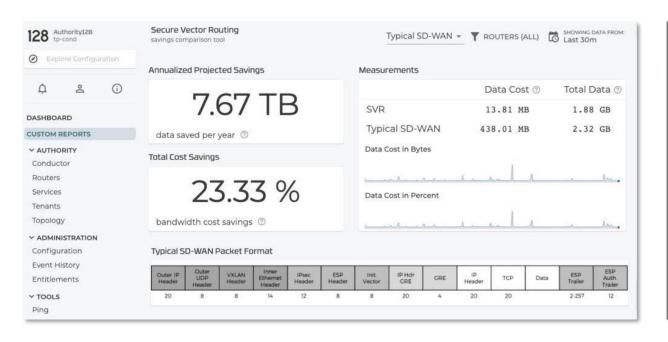
- Cheap bandwidth
- Service-based routing
- S ecurity and encryption
- Integration into existing MPLS network
- LTE support

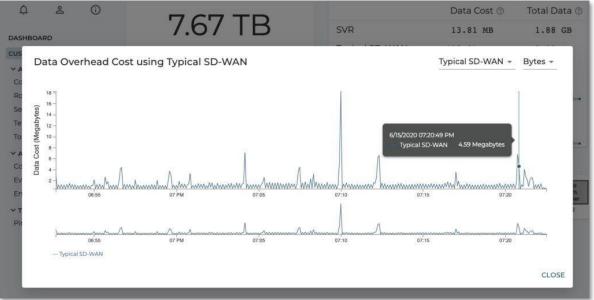




BANDWIDTH SAVINGS: SCREENSHOTS

The Session Smart Router UI / Conductor shows projected savings compared to typical SD-WAN overhead.









FLEXIBLE SERVICE EDGE: MULTIPLE SERVICES, ONE SOLUTION

Laver 3 Network Interface Device

Visibility & Troubleshooting Single WAN

Managed Router

QoS, Shaping Single WAN Session Smart Router / SD-WAN 2.0

Reliability & Performance Multiple WAN

Flexible Service Edge

Session Smart SD-WAN

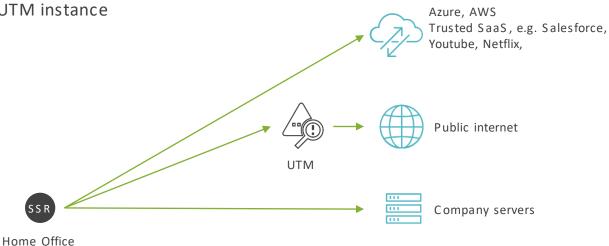
One Management Platform • uCPE Support • Remote Install & Upgrade • Service-Based Licenses





LOCAL INTERNET BREAKOUT

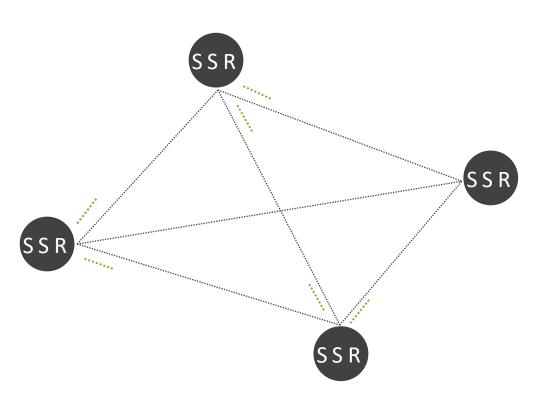
- Implement typical edge site requirements
 - Local internet breakout for trusted SaaS services
 - UTM protection for additional security
 - Prioritization of business-relevant applications
- Session Smart Router differentiates between applications
 - Local internet breakout used for trusted SaaS service
 - Business traffic is routed to HQ via secure Session Smart Network peerings
 - Unknown applications are screened by local or central UTM instance



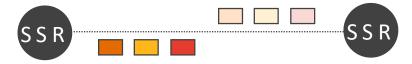




PERFORMANCE MONITORING



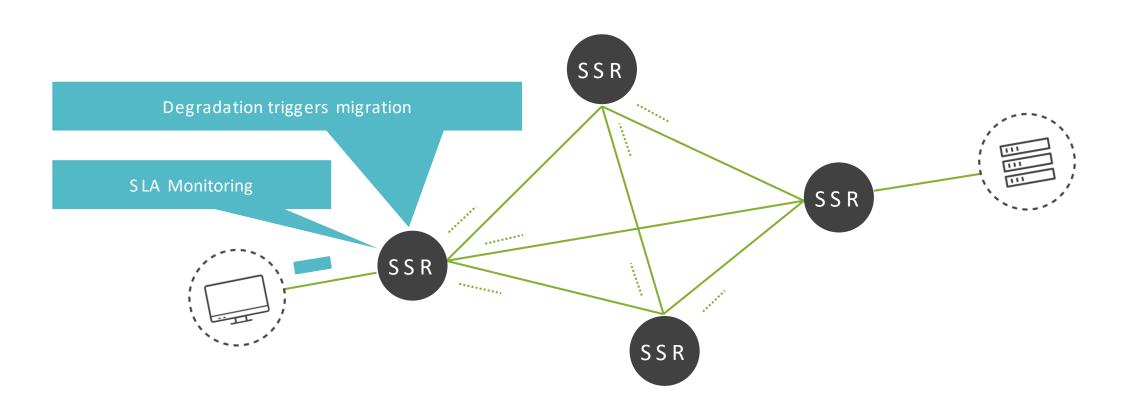
- Multi-hop BFD
- Monitor links between SSR routers



- In-flow performance monitoring
- Relaxed BFD frequency
- Using actual sessions
- Report on session performance



SESSION MIGRATION







SESSION DUPLICATION

